

Bank Holding Company Performance Report June 30, 2022—FR BHCPR

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construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. In this report, all references to "bank holding company(ies)" are inclusive of "savings and loan holding company(ies)" unless otherwise noted. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

RSSD Number: 3815157

BHC N	RAYMOND JAMES FINANCIAL, INC.
City/Sta	ate SAINT PETERSBURG, FL
Bank H	lolding Company Information
Consolida Peer Grou	eserve District: 6 Ited Assets (\$000): 86,110,751 In Number: 9 Number in Peer Group: If Bank Subsidiaries: 2
Peer Grou Number	up Description
1 2 3 4	Consolidated assets equal to or greater than \$10 billion Consolidated assets between \$3 billion and \$10 billion Consolidated assets between \$1 billion and \$3 billion Consolidated assets between \$500 million and \$1 billion
5	Consolidated assets less than \$500 million (starting March 2006 includes former peer group 6)
6	Consolidated assets less than \$300 million (valid only prior to March 2006 Starting March 2003 includes former peer group 7)
7 9	Consolidated assets less than \$150 million (valid only prior to March 2003) Atypical and second-tier holding companies

Mailing Address:

RAYMOND JAMES FINANCIAL, INC. 880 CARILLON PARKWAY

SAINT PETERSBURG, FL 33716

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SAINT PETERSBURG, FL

City/State

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Summary Ratios

BHC Name

	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019
Average assets (\$000)	75,059,931	56,561,893	59,681,232	46,552,101	38,800,322
Net income (\$000)	623,858	662,521	1,536,673	862,399	1,052,817
Number of BHCs in peer group				-	

Number of BHCs in peer group														
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct	BHC	Peer # 9 F	Pct BHC	Peer # 9	Pct
Earnings and Profitability: Percent of Average Assets														
Net interest income (tax equivalent)	1.39			1.18			0.87			1.61		2.6	1	
+ Non-interest income	12.55			16.23			16.31			16.24		17.84	4	
- Overhead expense	11.44			14.62			14.29			14.97		16.83	3	
- Provision for credit losses	0.23			-0.20			-0.10			0.55		0.0	1	
+ Securities gains (losses)	0			0			0			0)	
+ Other tax equivalent adjustments	0			0			0.31			0		(
= Pretax net operating income (tax equivalent)	2.27			3			3.30			2.34		3.6		
Net operating income	1.66			2.34			2.57			1.85		2.7		
Net income	1.66			2.34			2.57			1.85		2.7	1	
Net income (Subchapter S adjusted)														
Percent of Average Earning Assets														
Interest income (tax equivalent)	2.23			2.04			1.55			2.61		4.14	4	1
Interest expense	0.35			0.38			0.35			0.47		0.8	5	
Net interest income (tax equivalent)	1.88			1.66			1.20			2.14		3.29	9	
Losses, Allowance, and Past Due + Nonaccrual														
Net loan and lease losses / Average loans and leases	0.07			0.05			0.06			0.43		0.04	4	T
Earnings coverage of net loan and lease losses (X)	73.17			115.38			112.26			12.54		145.13		†
Allowance for loan and lease losses / Total loans and leases not held-for-sale	0.95			1.28			1.14			1.61		0.9	_	1
Allowance for loan and lease losses / Total loans and leases	0.95			1.27			1.13			1.60		0.90	_	1
Nonaccrual loans and leases + OREO / Total loans and leases + OREO	0.23			0.18			0.29			0.18		0.23	_	1
30–89 days past due loans and leases / Total loans and leases	0.04			0.01			0.02			0.02		0.12	2	†
Liquidity and Funding								•		<u> </u>	<u>'</u>	<u>'</u>	•	
Net noncore funding dependence	-29.92	1 1		-27.71			-48.79	T .		-3.29	T T		1	т —
Net short-term noncore funding dependence	-36.79			-36.14			-58.39			-12.70		-9.43	-	+
Net loans and leases / Total assets	53			48			43.87			46.88		61.66		+
							10.01	1		10.00		01.00	-	
Capitalization	40.04	1 1		40.57	1		40.00			40.00	1	150		
Tier 1 leverage ratio	10.94			12.57			12.09			12.89		15.84		
Holding company equity capital / Total assets	11.05			13.76			12.56			13.72	+	17.04	_	-
Total equity capital (including minority interest) / Total assets	11.02			13.85			12.64			13.86		17.19	_	+
Common equity tier 1 capital / Total risk-weighted assets	19.97 4.80			24.42 3.49			25.85 3.49			23.44 3.42		3.62	_	+
Net loans and leases / Equity capital (X)	23.63			16.29			15.57			24.45		18.9	_	+
Cash dividends / Net income	23.03			10.29			15.57			24.43	+ +	10.9	1	_
Cash dividends / Net income (Subchapter S adjusted)														
Growth Rates								1					. 1	_
Assets	50.65			27.93			27.59			33.63		4.18	_	
Equity capital	21.02			12.89			16.80			7.61	 	11.40		
Net loans and leases	66.35			12.63			19.40			1.60		4.82		_
Noncore funding	5.05			-5.86			-5.71			9.16		19.48	3	
Parent Company Ratios														
Short-term debt / Equity capital	0			0			0			0)	
Long-term debt / Equity capital	21.42			25.90			23.69			27.77		22.66	3	
Equity investment in subsidiaries / Equity capital	95.50			100.71			96.29			98.07		93.8		
Cash from ops + noncash items + op expense / Op expense + dividends	278.69			100.47			160.16			210.94		298.58	3	

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

SAINT PETERSBURG, FL

City/State

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Income Statement—Revenues and Expenses

						Percent	Change
Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Interest and fees on loans	482.979	341,837	715,442	741,519	1,008,676	41.29	45.48
Income from lease financing receivables	81	0	0	0	0	-	
Fully taxable income on loans and leases	469,197	327,206	686,656	711,847	977,579	43.39	46.08
Tax-exempt income on loans and leases.	13,863	14,631	28,786	29,672	31,097	-5.25	28.36
Estimated tax benefit on income on loans and leases	5.009	4,681	-177,700	9,788	10,994	7.01	-23.23
Income on loans and leases (tax equivalent)	488,069	346,518	537.742	751,307	1,019,670	40.85	44.18
Investment interest income (tax equivalent)	76,135	42.604	86,304	88,807	75.963	78.70	411.82
Interest on balances due from depository institutions	29,454	9,406	19,775	41,380	125,178	213.14	3.31
Interest income on other earning assets.	27,323	11,849	23,253	33,671	52,477	130.59	27.35
Total interest income (tax equivalent)	620,981	410,377	667,074	915,165	1,273,288	51.32	53.95
Interest on time deposits of \$250K or more	595	615	1,236	1,954	2,378	-3.25	16.67
Interest on time deposits < \$250K	6,033	7,739	15,332	18,823	11,626	-22.04	294.06
Interest on foreign office deposits	0	0	0	0	0		
Interest on other deposits	18,854	2,909	6,011	10,978	98,286	548.13	236.62
Interest on other borrowings and trading liabilities	72,227	65,343	126,459	133,347	148,132	10.54	6.85
Interest on subordinated debt and mandatory convertible securities	0	0	0	0	0		
Total interest expense.	97,709	76,606	149,038	165,102	260,422	27.55	29.87
Net interest income (tax equivalent)	523,272	333,771	518,036	750,063	1,012,866	56.78	59.47
Non-interest income	4,708,325	4,591,402	9,733,329	7,559,691	6,923,862	2.55	62.87
Adjusted operating income (tax equivalent)	5,231,597	4,925,173	10,251,365	8,309,754	7,936,728	6.22	62.52
Overhead expense	4,293,382	4,134,734	8,527,426	6,966,658	6,530,907	3.84	55.51
Provision for credit losses	85,051	-55,915	-58,417	253,977	5,483		431.93
Securities gains (losses)	0	608	608	1,292	0	-100.00	-100.00
Other tax equivalent adjustments	0	0	187,888	0	4		l .
Pretax net operating income (tax equivalent)	852,099	847,960	1,972,320	1,090,507	1,400,604	0.49	91.55
Applicable income taxes	224,225	169,730	413,251	230,109	349,820	32.11	55.34
Tax equivalent adjustments	5,009	4,681	10,188	9,788	10,999	7.01	-24.08
Applicable income taxes (tax equivalent)	229,234	174,411	423,439	239,897	360,819	31.43	51.86
Minority interest	-993	11,028	12,208	-11,789	-13,032		ļ
Net income before discontinued operations, net of minority interest	623,858	662,521	1,536,673	862,399	1,052,817	-5.84	110.64
Discontinued operations, net of applicable income taxes	0	0	0	0	0		ļ
Net income attributable to holding company	623,858	662,521	1,536,673	862,399	1,052,817	-5.84	110.64
Memoranda				_			
Net income - holding company and noncontrolling (minority) interest	622,865	673,549	1,548,881	850,610	1,039,785	-7.52	111.93
Investment securities income (tax equivalent)	76,135	42,604	86,304	88,807	75,963	78.70	411.82
US Treasury and agency securities (excluding mortgage-backed securities)	18,201	1,701	2,207	1,197	3,026	970.02	12717.61
Mortgage-backed securities	54,830	40,818	83,928	87,183	70,516	34.33	307.36
All other securities	3,104	85	169	427	2,421	3551.76	143.77
Cash dividends declared	147,412	107,952	239,272	210,883	199,125	36.55	129.00
Common	147,412	107,952	239,272	210,883	199,125	36.55	129.00
Preferred	0	0	0	0	0		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

SAINT PETERSBURG, FL

City/State

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 RSSD Number
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Relative Income Statement and Margin Analysis

Percent of Average Assets	Γ	06	5/30/2022		06	5/30/2021		12	2/31/2021		1:	2/31/2020		12	2/31/2019	
Name				Pct			Pct			Pct			Pct			Pct
Less: Interest expense 0.26	Average Assets															
Equals Not interest income (as equivalent) 139 1.18 0.87 1.61 2.61	me (tax equivalent)	1.65			1.45			1.12			1.97			3.28		
Equals: Non-interest income (tax equivalent) 1.39 1.18 0.87 1.61 2.61	st expense	0.26			0.27			0.25			0.35			0.67		
Equals	· · · · · · · · · · · · · · · · · · ·	1.39			1.18			0.87			1.61			2.61		
Equals adjusted operating income (ax equivalent) 13.94 17.42 17.18 17.85 20.46 Less: Overhood expenses 11.44 14.42 14.29 14.37 15.83 Less: Overhood expenses 11.44 14.42 14.29 14.37 15.83 Less: Provision for credit lossees 0.23 0.20 0.10 0.55 0.01 Plus: Realized gains (lossee) on held-c-maturities securities 0 0 0 0 0 0 Plus: Realized gains (lossee) on available-for-sale securities 0 0 0 0 0 0 0 Plus: Chelar Exequivalent adjustments 0 0 0 0 0 0 0 Equals: Pretax net operating income (ax equivalent) 2.27 3 3 3.30 2.24 3.61 Less: Applicable income taxes (ax equivalent) 0.65 0.05 0.01 Less: Applicable income taxes (ax equivalent) 0.65 0.05 0.00 0 0 0 Less: Applicable income taxes (ax equivalent) 0.65 0.00 0.00 0.00 Less: Applicable income taxes (ax equivalent) 0.65 0.00 0 0 0 0 0 Less: Applicable income (ax equivalent) 0.65 0.00 0 0 0 0 0 Less: Applicable income (ax equivalent) 0.65 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.65 0.00 0 0 0 0 Less: Applicable income (ax equivalent) 0.65 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.65 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 0 0 Less: Applicable income (ax equivalent) 0.00 0 0 0 0 0	· · · · · · · · · · · · · · · · · · ·	12.55			16.23			16.31			16.24			17.84		
Less: Overhead expense	-	13.94			17.42			17.18			17.85			20.46		
Plus: Realized gains (losses) on held-to-maturines securities. 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	ead expense	11.44			14.62			14.29			14.97			16.83		
Plus: Realized gains (losses) on available-for-sele securities	•	0.23			-0.20			-0.10			0.55			0.01		
Plus: Peta kare (operating income (tax equivalent) Less: Applicable income taxes (taxe equivalent) Less: Applicab	ed gains (losses) on held-to-maturities securities	0			0			0			0			0		
Equals: Pretax net operating income (tax equivalent).	ed gains (losses) on available-for-sale securities	0			0			0			0			0		
Equals: Pretax net operating income (tax equivalent)	• · · · · · · · · · · · · · · · · · · ·	0			0			0.31			0			0		
Less: Minority interest.	• • • • • • • • • • • • • • • • • • • •	2.27			3			3.30			2.34			3.61		
Less: Minority interest.	able income taxes (tax equivalent)	0.61			0.62		1	0.71			0.52	1		0.93		
Plus: Net oxtraordinary items. 1,66 2,34 2,57 1,85 2,71																
Plus: Net extraordinary items.																
Equals: Not income	Sperating income	1.00			2.04			2.31			1.00			2.71		
Equals: Not income 1.66	traordinary items	0			0			0			0			0		
Memo: Net income (last four quarters) 2.17 2.25 2.57 1.85 2.71		1.66			2.34			2.57			1.85			2.71		
Net income—BHC and noncontrolling (minority) interest 1.66 2.38 2.60 1.83 2.68																
Average earning assets / Average earsets / Average earsets / Average assets / Average assets / Average assets / Average assets / Average interest-bearing funds / Average assets / S7.13		1.66			2.38									2.68		
Average earning assets / Average interest-bearing funds / Average assets	husia															
Average interest-bearing funds \(\text{Average assets.} \) Interest stroome (tax equivalent) \(\text{Average assets.} \) Interest stroome (tax equivalent) \(\text{Average earning assets} \) 2.23	· -	74.00			74.47			70.07			75.00			70.20		
Interest income (tax equivalent) / Average earning assets 2.23 2.04 1.55 2.61 4.14 1.14 1.15 1.1																
Interest expense / Average earning assets 0.35 0.38 0.35 0.47 0.85																
Net interest income (tax equivalent) / Average earning assets 1.88																
Yield or Cost Total loans and leases (tax equivalent). 2.82 2.60 1.92 3.01 4.19 Interest-bearing bank balances. 0.47 0.28 0.22 0.74 3.61 Federal funds sold and reverse repos. 0.44 2.23 2.16 5.68 4.76 Trading assets. 4.24 3.13 3.12 3.65 3.48 Total earning assets. 2.21 2.02 1.96 2.58 4.10 Investment securities (tax equivalent). 0.78 0.84 0.68 1.52 2.45 US Treasury and agency securities (excluding mortgage-backed securities). 0.34 0.17 0.04 0.40 3.06 Mortgage-backed securities. 1.20 1 1.01 1.39 2.33 All other securities 6.54 118.06 117.36 304.69 1,790.06 Interest-bearing deposits or \$250K or more. 1.20 1.74 1.58 2.03 2.36 Time deposits of \$250K or more. 1.20 1.74 1.58 2.03												+				
Total loans and leases (tax equivalent). 2.82 2.60 1.92 3.01 4.19 Interest-bearing bank balances 0.47 0.28 0.22 0.74 3.61 Federal funds sold and reverse repos. 0.44 2.23 2.16 5.68 4.76 Trading assets 4.24 3.13 3.12 3.65 3.48 Total earning assets 2.21 2.02 1.96 2.58 4.10 Investment securities (tax equivalent) 0.78 0.84 0.68 1.52 2.45 US Treasury and agency securities (excluding mortgage-backed securities) 0.34 0.17 0.04 0.40 3.06 Mortgage-backed securities 1.20 1 1.01 1.39 2.33 All other securities 6.54 118.06 117.36 304.69 1,790.06 Interest-bearing deposits 0.14 0.08 0.07 0.12 0.51 Time deposits < \$250K or more	Thomic (tax equivalent) / / Werage earning assets	1.00			1.00			1.20						0.20		
Interest-bearing bank balances 0.47 0.28 0.22 0.74 3.61 Federal funds sold and reverse repos 0.44 2.23 2.16 5.68 4.76 Trading assets 4.24 3.13 3.12 3.65 3.48 Total earning assets 2.21 2.02 1.96 2.58 4.10 Investment securities (tax equivalent) 0.78 0.84 0.68 1.52 2.45 US Treasury and agency securities (excluding mortgage-backed securities) 0.34 0.17 0.04 0.40 3.06 Mortgage-backed securities 1.20 1 1.01 1.39 2.33 All other securities 6.54 118.06 117.36 304.69 1,790.06 Interest-bearing deposits 0.14 0.08 0.07 0.12 0.51 Time deposits of \$250K or more 1.20 1.74 1.58 2.03 2.36 Time deposits < \$250K 0.10 0.02 0.02 0.04 0.46 Foreign deposits 0.10 0.02 0.02 0.04 0.46 Federal funds purchased and repos 6.89 1.23 1.25 4 10.46									1							
Federal funds sold and reverse repos 0.44 2.23 2.16 5.68 4.76 Trading assets 4.24 3.13 3.12 3.65 3.48 Total earning assets 2.21 2.02 1.96 2.58 4.10 Investment securities (tax equivalent) 0.78 0.84 0.68 1.52 2.45 US Treasury and agency securities (excluding mortgage-backed securities) 0.34 0.17 0.04 0.40 3.06 Mortgage-backed securities 1.20 1 1.01 1.39 2.33 All other securities 1.790.06 Interest-bearing deposits 0.654 118.06 117.36 304.69 1,790.06 Interest-bearing deposits 2.250K 0.14 0.08 0.07 0.12 0.51 Time deposits \$250K or more 1.20 1.74 1.58 2.03 2.36 Time deposits \$250K or more 1.56 1.88 1.94 1.99 2.10 Other domestic deposits 0.10 0.02 0.02 0.04 0.46 Foreign deposits 6.89 1.23 1.25 4 10.46 Federal funds purchased and repos 1.20 1.21 1.25 4 10.46	` ' '															
Trading assets 4.24 3.13 3.12 3.65 3.48 Total earning assets 2.21 2.02 1.96 2.58 4.10 Investment securities (tax equivalent) 0.78 0.84 0.68 1.52 2.45 US Treasury and agency securities (excluding mortgage-backed securities) 0.34 0.17 0.04 0.40 3.06 Mortgage-backed securities 1.20 1 1.01 1.39 2.33 All other securities 6.54 118.06 117.36 304.69 1,790.06 Interest-bearing deposits 0.14 0.08 0.07 0.12 0.51 Time deposits of \$250K or more 1.20 1.74 1.58 2.03 2.36 Time deposits < \$250K. 1.56 1.88 1.94 1.99 2.10 Other domestic deposits 0.10 0.02 0.02 0.04 0.46 Foreign deposits 6.89 1.23 1.25 4 10.46	<u> </u>															
Total earning assets	· · · · · · · · · · · · · · · · · · ·															
Investment securities (tax equivalent)	-															
US Treasury and agency securities (excluding mortgage-backed securities)	j assets	2.21			2.02			1.96			2.58			4.10		
Mortgage-backed securities 1.20 1 1.01 1.39 2.33 All other securities 6.54 118.06 117.36 304.69 1,790.06 Interest-bearing deposits 0.07 0.12 0.51 Time deposits of \$250K or more 1.20 1.74 1.58 2.03 2.36 Time deposits < \$250K. 1.56 1.88 1.94 1.99 2.10 Other domestic deposits 0.10 0.02 0.02 0.04 0.46 Foreign deposits 0.89 1.23 1.25 4 10.46	securities (tax equivalent)	0.78			0.84			0.68			1.52			2.45		
All other securities 6.54 118.06 117.36 304.69 1,790.06 Interest-bearing deposits 0.007 0.12 0.51 Time deposits of \$250K or more 1.20 1.74 1.58 2.03 2.36 Time deposits < \$250K	y and agency securities (excluding mortgage-backed securities)	0.34			0.17			0.04			0.40			3.06		
Interest-bearing deposits 0.14 0.08 0.07 0.12 0.51 Time deposits of \$250K or more 1.20 1.74 1.58 2.03 2.36 Time deposits < \$250K 1.56 1.88 1.94 1.99 2.10 Other domestic deposits 0.10 0.02 0.02 0.04 0.46 Foreign deposits 0.00 1.23 1.25 4 10.46	backed securities	1.20			1			1.01			1.39			2.33		
Time deposits of \$250K or more 1.20 1.74 1.58 2.03 2.36 Time deposits < \$250K.	ecurities	6.54			118.06			117.36			304.69			1,790.06		
Time deposits of \$250K or more 1.20 1.74 1.58 2.03 2.36 Time deposits < \$250K 1.56 1.88 1.94 1.99 2.10 Other domestic deposits 0.10 0.02 0.02 0.04 0.46 Foreign deposits 0.89 1.23 1.25 4 10.46		0.4.1			0.00		-	0.07			0.40			0.51		
Time deposits < \$250K. 1.56 1.88 1.94 1.99 2.10 Other domestic deposits 0.10 0.02 0.02 0.04 0.46 Foreign deposits 0.02 0.02 0.04 0.46 Federal funds purchased and repos. 6.89 1.23 1.25 4 10.46																<u> </u>
Other domestic deposits 0.10 0.02 0.02 0.04 0.46 Foreign deposits 1.23 1.25 4 10.46	· · · · · · · · · · · · · · · · · · ·															<u> </u>
Foreign deposits 6.89 1.23 1.25 4 10.46																
Federal funds purchased and repos. 6.89 1.23 1.25 4 10.46	· •	0.10			0.02			0.02			0.04	1		0.46		-
	posits															
	ds purchased and repos	6.89			1.23			1.25			4			10.46		
Outer portioned runds and trading maining main	wed funds and trading liabilities	3.23			3.34			3.30			3.39			3.50		
All interest-bearing funds. 0.46 0.47 0.43 0.55 1.05		0.46			0.47			0.43			0.55			1.05		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

SAINT PETERSBURG, FL

City/State

3815157 6 9 Peer #

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Non-interest Income and Expenses

Dollar Amount in Thousands	06	/30/2022	06/	/30/2021		12	/31/2021		12	2/31/2020		12	2/31/2019	
Non-interest Income and Expenses														
Total non-interest income		4,708,325			1,402			3,329			9,691			23,86
Fiduciary activities income		34,840		3	4,240		7	1,011		5	55,921			48,92
Service charges on deposit accounts - domestic		113			3			6			9			1
Trading revenue		17,398			5,310			3,500			6,522			81,80
Investment banking fees and commissions		4,748,583			1,242			7,835			2,332			59,37
Insurance activities revenue		31,846			7,381			9,423			3,481			55,41
Venture capital revenue		-2,502		3	3,313		5	6,137			-1,408			7,09
Net servicing fees		137			-43			-21			-81			14
Net securitization income		0			0			0			0			
Net gains (losses) on sales of loans, OREO, other assets		5,065			4,282			0,872			4,841			3,34
Other non-interest income		-127,155			5,674			4,566			8,074			67,72
Total overhead expenses		4,293,382			4,734			7,426			66,658			30,90
Personnel expense		2,001,986			3,675			6,391			61,420			64,82
Net occupancy expense		128,914		116	6,475		23	6,237		22	28,435			27,68
Goodwill impairment losses		0			0			0			0			19,72
Amortization expenses and impairment loss (other intangible assets)		12,549			8,005			6,229			2,182			13,68
Other operating expenses		2,149,933			6,579			8,569			64,621			04,99
Fee income on mutual funds and annuities		768,144		813	3,880		1,66	4,577		1,37	73,719		1,40	03,48
Memoranda														
Assets under management in proprietary mutual funds and annuities		15,220,982		21,416	6,502		20,66	4,968		19,99	95,680		17,29	94,64
Number of equivalent employees		13,242		1:	2,772		1	3,029		1	2,545			13,10
Average personnel expense per employee		151.18		10	60.01		3	25.92		2	283.89		1	249.1
Average assets per employee		5,668.32		4,43	28.59		4,5	80.65		3,7	710.81		2,9	,960.5
	BHC	Peer # 9 Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios	5110	1 001 11 01 1 01 1	5.10	001 11 0	1 01	2110	1 001 11 0	1 01	Bilo	1 001 11 0		2110	1 001 11 0	1 0.
Mutual fund fee income / Non-interest income	16.31		17.73			17.10			18.17			20.27		
Overhead expenses / Net Interest Income + non-interest income	82.15		84.03			81.77			83.94			82.40		
Percent of Average Assets			-					•						
Total overhead expense	11.44		14.62			14.29			14.97			16.83		
Personnel expense	5.33								14.97			10.03		1
Net occupancy expense			7.23			7.12			7.65			8.41		
	0.34		7.23 0.41			7.12 0.40								1
Other operating expenses	0.34 5.76								7.65			8.41		
· · · · ·			0.41			0.40			7.65 0.49			8.41 0.59		
Other operating expenses Overhead less non-interest income	5.76		0.41 6.98			0.40 6.78			7.65 0.49 6.82			8.41 0.59 7.83		
Other operating expenses Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent)	5.76		0.41 6.98			0.40 6.78			7.65 0.49 6.82			8.41 0.59 7.83 -1.01		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense	5.76 -1.11		0.41 6.98 -1.61			0.40 6.78 -2.02			7.65 0.49 6.82 -1.27			8.41 0.59 7.83		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense.	5.76 -1.11 82.07		0.41 6.98 -1.61 83.95			0.40 6.78 -2.02 83.18			7.65 0.49 6.82 -1.27			8.41 0.59 7.83 -1.01		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense.	5.76 -1.11 82.07 38.27		0.41 6.98 -1.61 83.95 41.49			0.40 6.78 -2.02 83.18 41.42			7.65 0.49 6.82 -1.27 83.84 42.86			8.41 0.59 7.83 -1.01 82.29 41.14		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Fotal overhead expense Personnel expense. Net occupancy expense. Other operating expenses.	5.76 -1.11 82.07 38.27 2.46		0.41 6.98 -1.61 83.95 41.49 2.36			0.40 6.78 -2.02 83.18 41.42 2.30			7.65 0.49 6.82 -1.27 83.84 42.86 2.75			8.41 0.59 7.83 -1.01 82.29 41.14 2.87		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Total non-interest income	5.76 -1.11 82.07 38.27 2.46 41.34		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22			0.40 6.78 -2.02 83.18 41.42 2.30 39.46			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses.	5.76 -1.11 82.07 38.27 2.46 41.34 90		0.41 6.98 -1.61 83.95 41.49 2.36 40.09			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts	5.76 -1.11 82.07 38.27 2.46 41.34 90 0.67		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22 0.70			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95 0.69			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97 0.67			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24 0.62		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Total non-interest income Fiduciary activities income	5.76 -1.11 82.07 38.27 2.46 41.34 90 0.67 0		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22 0.70 0			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95 0.69			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97 0.67 0			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24 0.62 0		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions.	5.76 -1.11 82.07 38.27 2.46 41.34 90 0.67 0		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22 0.70 0			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95 0.69 0			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97 0.67 0			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24 0.62 0 1.03		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue.	5.76 -1.11 82.07 38.27 2.46 41.34 90 0.67 0 0.33 90.77		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22 0.70 0 0.72 88.35			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95 0.69 0 0.62 90.60			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97 0.67 0.92 86.79			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24 0.62 0 1.03 82.65		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue.	5.76 -1.11 82.07 38.27 2.46 41.34 90 0.67 0 0.33 90.77 0.61		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22 0.70 0 0.72 88.35 0.56			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95 0.69 0 0.62 90.60 0.58			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97 0.67 0 9.92 86.79 0.64			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24 0.62 0 1.03 82.65 0.70		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue.	5.76 -1.11 82.07 38.27 2.46 41.34 90 0.67 0 0.33 90.77 0.61 -0.05		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22 0.70 0 0.72 88.35 0.56 0.68			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95 0.69 0.62 90.60 0.58 0.55			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97 0.67 0 9.92 86.79 0.64 -0.02			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24 0.62 0 1.03 82.65 0.70 0.09		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Total overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Total non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue. Net servicing fees	5.76 -1.11 82.07 38.27 2.46 41.34 90 0.67 0 0.33 90.77 0.61 -0.05		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22 0.70 0 0.72 88.35 0.56 0.68			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95 0.69 0.62 90.60 0.58 0.55			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97 0.67 0 0.92 86.79 0.64 -0.02			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24 0.62 0 1.03 82.65 0.70 0.09		
Other operating expenses. Overhead less non-interest income Percent of Adjusted Operating Income (Tax Equivalent) Otal overhead expense Personnel expense. Net occupancy expense. Other operating expenses. Otal non-interest income Fiduciary activities income Service charges on domestic deposit accounts Trading revenue. Investment banking fees and commissions. Insurance activities revenue. Venture capital revenue Net servicing fees Net securitization income	5.76 -1.11 82.07 38.27 2.46 41.34 90 0.67 0 0.33 90.77 0.61 -0.05 0		0.41 6.98 -1.61 83.95 41.49 2.36 40.09 93.22 0.70 0 0.72 88.35 0.56 0.68 0			0.40 6.78 -2.02 83.18 41.42 2.30 39.46 94.95 0.69 0.62 90.60 0.58 0.55 0			7.65 0.49 6.82 -1.27 83.84 42.86 2.75 38.23 90.97 0.67 0 0.92 86.79 0.64 -0.02 0			8.41 0.59 7.83 -1.01 82.29 41.14 2.87 38.28 87.24 0.62 0 1.03 82.65 0.70 0.09 0		

-9.27

20.02

20.57

-11.76

20.95

21.47

-7.14

21.10

22

-7.93

26.31

26.90

Overhead less non-interest income

Applicable income taxes / Pretax net operating income (tax equivalent).....

Applicable income tax + TE / Pretax net operating income + TE

-4.95

24.98

25.76

SAINT PETERSBURG, FL

City/State

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BHC Name Assets

							Change
Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Real estate loans	13,317,444	8,267,050	8,962,694	7,946,060	7,923,273	61.09	144.90
Commercial and industrial loans	15,284,225	8,772,152	9,580,580	8,100,720	8,195,724	74.24	108.49
Loans to individuals	10,391,831	4,496,636	5,296,200	3,631,132	2,837,838	131.10	419.01
Loans to depository institutions and acceptances of other banks	0	0	0	0	0		
Agricultural loans	0	0	0	0	0	40.00	00.74
Other loans and leases.	7,086,101	6,254,786	6,540,126	5,887,626	6,029,190	13.29	29.74
Less: Unearned income	0	0	0	0 05 505 500	0	05.04	407.75
Loans and leases, net of unearned income	46,079,601	27,790,624	30,379,600	25,565,538	24,986,025	65.81	127.75
Less: Allowance for loan and lease losses	436,664	353,286	342,859	409,061	226,003	23.60 66.35	118.40 127.84
Net loans and leases	45,642,937	27,437,338	30,036,741	25,156,477	24,760,022		
Debt securities that reprice or mature in over 1 year	10,105,097	8,172,389	8,514,318	7,975,737	3,168,884	23.65	460.47
Mutual funds and equity securities	10,739 55,758,773	3,435 35,613,162	3,554 38,554,613	4,598 33,136,812	11,744 27,940,650	212.63	-94.36 153.15
Subtotal	12,386,874	10,064,700	12,704,154	4,717,924	3,570,449	56.57 23.07	456.40
Interest-bearing bank balances	170,568	289,234	203,758	162,298	326,191	-41.03	-71.75
Federal funds sold and reverse repos Debt securities that reprice or mature within 1 year	8,671,070	3,841,740	10,070,353	627,254	150,658	125.71	5604.84
Trading assets	458,257	488,140	369,738	386,410	632,048	-6.12	-34.47
Total earning assets	77,445,542	50,296,976	61,902,616	39,030,698	32,619,996	53.98	201.25
Non-interest-bearing cash and due from depository institutions	898,966	700,941	808,470	751,789	693,291	28.25	59.65
Premises, fixed assets, and leases.	746,733	647,244	692,425	629,120	614,972	15.37	146.43
Other real estate owned.	2,369	262	378	751	2,928	804.20	-45.81
Investment in unconsolidated subsidiaries	5,477	5,537	5,515	5,556	5,533	-1.08	2.14
Intangible and other assets	7,011,664	5,509,942	5,051,435	13,239,233	6,217,275	27.25	2.36
Total assets	86,110,751	57,160,902	68,460,839	53,657,147	40,153,995	50.65	157.56
Quarterly average assets	77,729,997	56,825,754	65,670,488	51,503,565	39,933,483	36.79	135.85
Average loans and leases (YTD)	34.646.438	26,706,344	28.000.533	24,984,937	24.336.025	29.73	76.41
Memoranda	- 1,0 10,100			,	,,]		
Loans held-for-sale	165,609	136,692	229,836	209,679	204,536	21.15	-9.20
Loans not held-for-sale.	45.913.992	27,653,932	30,149,764	25,355,859	24,781,489	66.03	128.99
Real estate loans secured by 1–4 family.	6,720,999	5,154,277	5,557,505	4,903,138	4,725,471	30.40	125.70
Commercial real estate loans	5,361,682	2,230,864	2,442,175	2,142,005	2,375,990	140.34	185.49
Construction and land development.	663,770	241,745	160,392	230,383	174,552	174.57	512.94
Multifamily	1,593,388	564,068	688,301	511,114	527,167	182.48	401.56
Nonfarm nonresidential	3,104,524	1,425,051	1,593,482	1,400,508	1,674,271	117.85	113.79
Real estate loans secured by farmland	0	0	0	0	15,933		-100.00
Total investment securities	18,786,906	12,017,564	18,588,225	8,607,589	3,331,286	56.33	775.69
U.S. Treasury securities	9,223,768	3,837,946	10,052,094	618,508	107,621	140.33	17837.75
US agency securities (excluding mortgage-backed securities)	566,635	0	0	0	0		
Municipal securities	4,887	154	154	156	144	3073.38	-81.28
Mortgage-backed securities	8,828,390	8,176,029	8,532,423	7,984,327	3,211,777	7.98	370.25
Asset-backed securities	0	0	0	0	0		
Other debt securities	152,487	0	0	0	0		412027.03
Mutual funds and equity securities	10,739	3,435	3,554	4,598	11,744	212.63	-94.36
Available-for-sale securities	18,776,167	12,014,129	18,584,671	8,602,991	3,319,542	56.28	775.19
U.S. Treasury securities	9,223,768	3,837,946	10,052,094	618,508	107,621	140.33	17837.75
US agency securities (excluding mortgage-backed securities)	566,635	0	0	0	0		
Municipal securities	4,887	154	154	156	144	3073.38	-81.28
Mortgage-backed securities	8,828,390	8,176,029	8,532,423	7,984,327	3,211,777	7.98	370.25
Asset-backed securities	0	0	0	0	0		11000= 55
Other debt securities	152,487	0	0	0	0		412027.03
Mutual funds and equity securities	0	0	0	0	0		-100.00
Held-to-maturity securities appreciation (depreciation)	700.410	07.000	70 70-	04.000	00.000		
Available-for-sale securites appreciation (depreciation)	-722,413	27,389	-78,725	94,830	26,668		
Structured notes, fair value	292,671	0 02 721	106.749	124.462	110.450	30.38	135.13
Pledged securities	120,906	92,731	106,748	124,463	119,450	30.38	135.13

SAINT PETERSBURG, FL

City/State

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Liabilities and Changes in Capital

						Percent	Change
Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Demand deposits	947,427	32,651	36,379	17,860	17,599	2801.68	6890.53
NOW, ATS and transaction accounts	5,462,638	170,967	237,242	157,958	5,854	3095.14	96910.09
Time deposits less brokered deposits < \$250K	550,511	5,928	165,262	6,462	7,740	9186.62	9026.51
MMDA and other savings accounts	42,358,559	29,257,383	33,029,653	26,702,382	21,896,156	44.78	164.77
Other non-interest-bearing deposits	0	0	0	0	0		
Core deposits	49,319,135	29,466,929	33,468,536	26,884,662	21,927,349	67.37	207.79
Time deposits of \$250K or more	119,629	69,261	90,516	71,255	105,467	72.72	75.36
Foreign deposits	0	0	0	0	0		7 0.00
Federal funds purchased and repos.	100,005	185,195	202,990	233,255	200,010	-46.00	-83.99
Secured federal funds purchased	0	0	0	0	0	10.00	00.00
Commercial paper	0	0	0	0	0		
Other borrowings w/remaining maturity of 1 year or less	409,437	853,496	420	863,521	882,651	-52.03	50761.74
	3,468,216	2,415,742	3,339,029	2,416,498	1,917,478	43.57	30.67
Other borrowings w/remaining maturity over 1 year	449,501	804,373	533,616	834,292	942,244		105.13
Brokered deposits < \$250K		,	,		,	-44.12	
Noncore funding	4,546,788	4,328,067	4,166,571	4,418,821	4,047,850	5.05	27.47
Trading liabilities	158,199	258,298	170,669	152,354	209,939	-38.75	-51.48
Subordinated notes and debentures + trust preferred securities	0 504.057	0	0	0	7 222 252	40.75	404.07
Other liabilities	22,594,957	15,189,616	22,002,992	14,763,513	7,066,359	48.75	181.87
Total liabilities	76,619,079	49,242,910	59,808,768	46,219,350	33,251,497	55.59	174.30
Equity Capital							
Perpetual preferred stock (including surplus)	119,832	0	0	0	0		
Common stock	2,479	1,593	2,392	1,591	1,586	55.62	60.97
Common surplus	2,947,680	2,059,525	2,054,602	1,995,798	1,921,893	43.12	81.56
Retained earnings	8,478,553	7,257,694	8,002,107	6,703,125	6,086,721	16.82	102.89
Accumulated other comprehensive income	-575,854	-9,797	-86,520	16,511	-5,036		
Other equity capital components	-1,457,493	-1,446,283	-1,372,688	-1,353,904	-1,163,048		
Total holding company equity capital	9,515,197	7,862,732	8,599,893	7,363,121	6,842,116	21.02	76.56
Noncontrolling (minority) interest in subsidiaries	-23,525	55,260	52,178	74,676	60,382		
Total equity capital, including minority interest	9,491,672	7,917,992	8,652,071	7,437,797	6,902,498	19.87	72.55
		-	·				
Total liabilities and capital	86,110,751	57,160,902	68,460,839	53,657,147	40,153,995	50.65	157.56
'							•
Memoranda							
Non-interest-bearing deposits	947,427	32,651	36,379	17,860	17,599	2801.68	6890.53
Interest-bearing deposits	48,940,838	30,307,912	34,056,289	27,772,349	22,957,461	61.48	200.30
Total deposits	49,888,265	30,340,563	34,092,668	27,790,209	22,975,060	64.43	205.86
Long-term debt that reprices within 1 year	850,000	850,000	850,000	850,000	875,000	0.00	13.30
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Changes in Holding Company Equity Capital							
Equity capital, previous year-end as amended	8,599,893	7,363,121	7,363,121	6,842,116	6,141,906		
Accounting restatements	0	0	0	0	0		
Net income.	623,858	662,521	1,536,673	862,399	1,052,817		
Net sale of new perpetual preferred stock	023,030	002,321	0	002,399	1,002,017		
Net sale of new common stock	102,657	80,847	159,824	153,892	161,699		
	0	00,047	159,624	133,692	101,039		
Sale of treasury stock	100,605	109,497	119,002	270,839	313,486		
Less: Purchase of treasury stock.		109,497	,	270,839	313,486		
Changes incident to business combinations	926,141		0				
Less: Dividends declared	147,412	107,952	239,272	210,883	199,125		
Change in other comprehensive income	-489,335	-26,308	-103,031	21,547	33,804		
Changes in debit to ESOP liability	0	0	0	0	0		
Other adjustments to equity capital	0	0	1,580	-35,111	-35,499		
Holding company equity capital, ending balance	9,515,197	7,862,732	8,599,893	7,363,121	6,842,116		

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Percent Composition of Assets

	0	6/30/2022		06	5/30/2021		12	2/31/2021		12	2/31/2020		12	2/31/2019	
		Peer # 9	Pct												
Percent of Total Assets		•													
Real estate loans	15.47			14.46			13.09			14.81			19.73		
Commercial and industrial loans	17.75			15.35			13.99			15.10			20.41		
Loans to individuals	12.07			7.87			7.74			6.77			7.07		
Loans to depository institutions and acceptances of other banks	0			0			0			0			0		
Agricultural loans	0			0			0			0			0		
Other loans and leases	8.23			10.94			9.55			10.97			15.02		
Net loans and leases	53			48			43.87			46.88			61.66		
Debt securities over 1 year	11.74			14.30			12.44			14.86			7.89		
Mutual funds and equity securities	0.01			0.01			0.01			0.01			0.03		
Subtotal	64.75			62.30			56.32			61.76			69.58		
Interest-bearing bank balances	14.38			17.61			18.56			8.79			8.89		
Federal funds sold and reverse repos	0.20			0.51			0.30			0.30			0.81		
Debt securities 1 year or less	10.07			6.72			14.71			1.17			0.38		
Trading assets	0.53			0.85			0.54			0.72			1.57		
Total earning assets	89.94			87.99			90.42			72.74			81.24		
Non-interest cash and due from depository institutions	1.04			1.23			1.18			1.40			1.73		
Other and estate sourced	0			0			0			0			0.01	1	
Other real estate owned	9.02			10.78			8.40			25.86			17.04		-
All other assets	9.02			10.76			6.40			25.80			17.04		<u> </u>
Memoranda															
Short-term investments	24.65			24.83			33.56			10.26			10.08		
U.S. Treasury securities.	10.71			6.71			14.68			1.15			0.27		
US agency securities (excluding mortgage-backed securities)	0.66			0			0			0			0		
Municipal securities	0.01			0			0			0			0		
Mortgage-backed securities	10.25			14.30			12.46			14.88			8		
Asset-backed securities	0			0			0			0			0		
Other debt securities	0.18			0			0			0			0		
Loans held-for-sale.	0.19			0.24			0.34			0.39			0.51		
Loans held for investment	53.32			48.38			44.04			47.26			61.72		
Real estate loans secured by 1–4 family	7.81			9.02			8.12			9.14			11.77		
Revolving	0.05			0.03			0.03			0.04			0.06		
Closed-end, secured by first liens	7.76			8.99			8.09			9.10			11.70		
Closed-end, secured by junior liens	0			0			0			0			0		
Commercial real estate loans	6.23			3.90			3.57			3.99			5.92		
Construction and land development	0.77			0.42			0.23			0.43			0.43		
Multifamily.	1.85			0.99			1.01			0.95			1.31		
Nonfarm nonresidential	3.61			2.49			2.33			2.61			4.17		
Real estate loans secured by farmland	0			0			0			0			0.04		

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Loan Mix and Analysis of Concentrations of Credit

	0	6/30/2022		06	6/30/2021		12	2/31/2021		12	2/31/2020		1:	2/31/2019	
	BHC	Peer # 9	Pct												
Loan Mix, Percent of Gross Loans and Leases			•	•					•					•	
Real estate loans	28.90			29.75			29.50			31.08			31.71		
Real estate loans secured by 1–4 family	14.59			18.55			18.29			19.18			18.91		
Revolving	0.09			0.06			0.07			0.08			0.10		
Closed-end	14.50			18.48			18.23			19.10			18.81		
Commercial real estate loans				8.03			8.04			8.38			9.51		
Construction and land development				0.87			0.53			0.90			0.70		
1–4 family				0.06			0.04			0.11			0.04		
Other				0.81			0.49			0.79			0.66		
Multifamily				2.03			2.27			2			2.11		
Nonfarm nonresidential				5.13			5.25			5.48			6.70		
Owner-occupied				0			0			0			0		
Other				5.13			5.25			5.48			6.70		
Real estate loans secured by farmland				0			0			0			0.06		
Loans to depository institutions and acceptances of other banks				0			0			0			0		$oxed{oxed}$
Commercial and industrial loans				31.57			31.54			31.69			32.80		
_oans to individuals	22.55			16.18			17.43			14.20			11.36		
Credit card loans				0			0			0			0		
Agricultural loans				0			0			0			0		
Other loans and leases	15.38			22.51			21.53			23.03			24.13		
Loans and Leases, Percent of Tier 1 Capital + ALLL (CECL transition adjusted) Real estate loans	152.08	1		111.82			109.51			114.39			122.72		
Real estate loans secured by 1–4 family				69.72			67.90			70.58			73.19	+	
Revolving				0.24			0.25			0.30			0.40	+	_
Closed-end				69.48			67.65			70.29			72.79		
Commercial real estate loans				30.17			29.84			30.83			36.80	+	
Construction and land development				3.27			1.96			3.32			2.70		
1–4 family				0.23			0.14			0.40			0.15		
Other				3.04			1.82			2.92			2.55		<u> </u>
Multifamily				7.63			8.41			7.36			8.16		<u> </u>
Nonfarm nonresidential		_		19.27			19.47			20.16			25.93	+	
Owner-occupied				0			0			0			0		
Other				19.27			19.47			20.16			25.93		
Real estate loans secured by farmland		_		0			0			0			0.25	+	t -
Loans to depository institutions and acceptances of other banks				0			0			0			0	+	t -
Commercial and industrial loans				118.65			117.06			116.61			126.94	1	
Loans to individuals				60.82			64.71			52.27			43.95	1	
Credit card loans				0			0			0			0	+	
Agricultural loans				0			0			0			0		
Other loans and leases.				84.60			79.91			84.75			93.38		
Supplemental	12.32			8.99			8.98			9.34			10.08	1	
Non-owner occupied CRE loans / Gross loans	12.32			0.99			0.98			9.34			10.08		
Non-owner occupied CRE loans / Tier 1 capital + ALLL	64.84			33.78			33.32			34.38			39	1	
(CECL transition adjusted)	64.84			33.78			33.32	-		34.38	-		39		├

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Liquidity and Funding

	06	6/30/2022		O.F	6/30/2021		12	2/31/2021		11	2/31/2020		13	2/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pc
Percent of Total Assets	DITO	F CC # 3	FCL	DITO	F C C I # 3	FCL	DITO	F C C I # 3	FCL	DITO	F C C F # 3	FCL	DITO	F C C I # 3	FC
Short-term investments	24.65			24.83			33.56	ı		10.26	1		10.08		
	37.22			41.21			47.72			27.25			21.27		
Liquid assets															
Investment securities	21.82			21.02			27.15			16.04			8.30		
Net loans and leases	53			48			43.87			46.88			61.66		
Net loans, leases and standby letters of credit	53.12			48.04			43.91			46.94			61.77		
Core deposits	57.27			51.55			48.89			50.10			54.61		
Noncore funding	5.28			7.57			6.09			8.24			10.08		
Time deposits of \$250K or more	0.14			0.12			0.13			0.13			0.26		
Foreign deposits	0			0			0			0			0		
Federal funds purchased and repos	0.12			0.32			0.30			0.43			0.50		
Secured federal funds purchased	0			0			0			0			0		
Net federal funds purchased (sold)	-0.08			-0.18			0			0.13			-0.31		
Commercial paper	0			0			0			0			0		
Other borrowings w/remaining maturity of 1 year or less	0.48			1.49			0			1.61			2.20		
Earning assets that reprice within 1 year	39.08			59.61			64.76			58.70			63.12		
Interest-bearing liabilities that reprice within 1 year	0.77			0.50			0.44			0.38			0.83		
Long-term debt that reprices within 1 year	0.99			1.49			1.24			1.58			2.18		
Net assets that reprice within 1 year	37.32			57.62			63.08			56.73			60.11		
			•						•						
Other Liquidity and Funding Ratios														,	
Net noncore funding dependence	-29.92			-27.71			-48.79			-3.29			0		
Net short-term noncore funding dependence	-36.79			-36.14			-58.39			-12.70			-9.43		
Short-term investment / Short-term noncore funding	2,973.52			1,072.70			4,914.23			424.26			286.76		
Liquid assets - short-term noncore funding / Nonliquid assets	57.96			66.16			89.98			34.13			22.55		
Net loans and leases / Total deposits	91.49			90.43			88.10			90.52			107.77		
Net loans and leases / Core deposits	92.55			93.11			89.75			93.57			112.92		
Held-to-maturity securities appreciation (depreciation) / Tier 1 capital															
Available-for-sale securities appreciation (depreciation) / Tier 1 capital	-8.68			0.39			-1			1.45			0.43		
Structured notes appreciation (depreciation) / Tier 1 capital	-0.11														
Percent of Investment Securities															
Held-to-maturity securities	0			0			0			0			0		
Available-for-sale securities	99.94			99.97			99.98			99.95			99.65		
U.S. Treasury securities.	49.10			31.94			54.08			7.19			3.23		
US agency securities (excluding mortgage-backed securities)	3.02			01.54			000			7.13			0.20		
Municipal securities	0.03			0			0			0			0		
Mortgage-backed securities	46.99			68.03			45.90			92.76			96.41		
Asset-backed securities	0			00.03			0			0			0		
	0.81			0			0			0			0		
Other debt securities	0.06			0.03			0.02			0.05			0.35		
				31.97			54.18			7.29			4.52		
Debt securities 1 year or less	46.15			3.05			2.45			2.39			7.80		
	46.15 9.33			3.03							1				
Debt securities 1 to 5 years				64.96			43.36			90.27			87.33		_
Debt securities 1 to 5 years	9.33									90.27			87.33 3.59		
Debt securities 1 to 5 years	9.33 44.46			64.96			43.36								
Debt securities 1 to 5 years Debt securities over 5 years. Pledged securities Structured notes, fair value.	9.33 44.46 0.64			64.96 0.77			43.36 0.57			1.45			3.59		
Debt securities 1 to 5 years Debt securities over 5 years Pledged securities Structured notes, fair value Percent Change from Prior Like Quarter	9.33 44.46 0.64 1.56			64.96 0.77 0			43.36 0.57 0			1.45 0			3.59		
Debt securities 1 year or less Debt securities 1 to 5 years Debt securities over 5 years Pledged securities Structured notes, fair value. Percent Change from Prior Like Quarter Short-term investments	9.33 44.46 0.64 1.56			64.96 0.77 0 159.92			43.36 0.57 0 317.22			1.45 0 36.08			3.59 0 -5.39		
Debt securities 1 to 5 years Debt securities over 5 years Pledged securities Structured notes, fair value. Percent Change from Prior Like Quarter	9.33 44.46 0.64 1.56			64.96 0.77 0			43.36 0.57 0			1.45 0			3.59		

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Derivatives and Off-Balance-Sheet Transactions

Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019
Loan commitments (reported semiannually, June/Dec)	37,036,840	18,645,163	21,700,090	15,882,785	12,791,008
Commit: Secured commercial real estate loans	993,990	413,077	467,275	487,012	559,244
Commit: Unsecured real estate loans	314,763	223,699	158,339	189,777	250,872
Credit card lines (reported semiannually, June/Dec)	0	0	0	0	0
Securities underwriting	0	7,296	0	2,720	0
Standby letters of credit	101,317	23,560	22,658	31,423	45,090
Commercial and similar letters of credit	40	0	0	0	0
Securities lent	319,849	95,959	62,143	57,862	229,490
Credit derivatives - notional amount (holding company as guarantor)	558,777	525,899	548,612	512,929	2,118
Credit derivatives - notional amount (holding company as beneficiary)	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-investment grade	422,385	348,127	400,283	363,455	0
Credit derivative contracts w/ purchased credit protection-noninvest grade	136,122	176,991	148,330	147,365	0
Derivative Contracts					
Interest rate futures and forward contracts	5,017,310	7,467,582	5,927,164	10,098,403	4,586,722
Written options contracts (interest rate)	0	0	0	0	0
Purchased options contracts (interest rate)	0	0	0	0	0
Interest rate swaps	14,278,484	10,245,708	8,884,959	9,755,552	9,388,430
Futures and forward foreign exchange	2,203,242	1,676,226	1,807,171	1,543,245	1,434,901
Written options contracts (foreign exchange)	0	0	0	0	0
Purchased options contracts (foreign exchange)	0	0	0	0	0
Foreign exchange rate swaps	0	0	0	0	22,874
Commodity and other futures and forward contracts	42,885	53,293	20,970	71,145	6,479
Written options contracts (commodity and other)	0	0	0	0	0
Purchased options contracts (commodity and other)	0	0	0	0	0
Commodity and other swaps	0	0	0	0	0

Γ	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Total Assets		•						•							
Loan commitments (reported semiannually, June/Dec)	43.01			32.62			31.70			29.60			31.85		1
Standby letters of credit	0.12			0.04			0.03			0.06			0.11		ı
Commercial and similar letters of credit	0			0			0			0			0		ı
Securities lent	0.37			0.17			0.09			0.11			0.57		
Credit derivatives - notional amount (holding company as guarantor) [0.65			0.92			0.80			0.96			0.01		ı
Credit derivatives - notional amount (holding company as beneficiary)	0			0			0			0			0		
Credit derivative contracts w/ purchased credit protection-investment grade	0.49			0.61			0.58			0.68			0		
Credit derivative contracts w/ purchased credit protection-noninvest grade	0.16			0.31			0.22			0.27			0		
Derivative contracts	25.02			34.01			24.31			40.01			38.45		
Interest rate contracts	22.41			30.99			21.64			37			34.80		
Interest rate futures and forward contracts	5.83			13.06			8.66			18.82			11.42		ļ
Written options contracts (interest rate)	0			0			0			0			0		ļ
Purchased options contracts (interest rate)	0			0			0			0			0		ļ
Interest rate swaps	16.58			17.92			12.98			18.18			23.38		
Foreign exchange contracts	2.56			2.93			2.64			2.88			3.63		
Futures and forward foreign exchange contracts	2.56			2.93			2.64			2.88			3.57		ļ
Written options contracts (foreign exchange)	0			0			0			0			0		ı
Purchased options contracts (foreign exchange)	0			0			0			0			0		
Foreign exchange rate swaps	0			0			0			0			0.06		
Equity, commodity, and other derivative contracts	0.05			0.09			0.03			0.13			0.02		ļ
Commodity and other futures and forward contracts	0.05			0.09			0.03			0.13			0.02		
Written options contracts (commodity and other)	0			0			0			0			0		
Purchased options contracts (commodity and other)	0			0			0			0			0		
Commodity and other swaps	0			0			0			0			0		
Percent of Average Loans and Leases															
Loan commitments (reported semiannually, June/Dec)	106.90			69.82			77.50			63.57			52.56		1

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Derivative Instruments

Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019
Notional Amount	·	·	<u>.</u>	<u>.</u>	
Derivative contracts	21,541,921	19,442,809	16,640,264	21,468,345	15,439,406
Interest rate contracts	19,295,794	17,713,290	14,812,123	19,853,955	13,975,152
Foreign exchange contracts	2,203,242	1,676,226	1,807,171	1,543,245	1,457,775
Equity, commodity, and other contracts	42,885	53,293	20,970	71,145	6,479
Derivatives Position					
Futures and forwards	7,263,437	9,197,101	7,755,305	11,712,793	6,028,102
Written options	0	0	0	0	0
Exchange-traded	0	0	0	0	0
Over-the-counter	0	0	0	0	0
Purchased options	0	0	0	0	0
Exchange-traded	0	0	0	0	0
Over-the-counter	0	0	0	0	0
Swaps	14,278,484	10,245,708	8,884,959	9,755,552	9,411,304
Held for trading.	0	0	0	0	0
Interest rate contracts	0	0	0	0	0
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	0	0
Non-traded	21,541,921	19,442,809	16,640,264	21,468,345	15,439,406
Interest rate contracts	19,295,794	17,713,290	14,812,123	19,853,955	13,975,152
Foreign exchange contracts.	2.203.242	1.676.226	1.807.171	1,543,245	1,457,775
Equity, commodity, and other contracts	42,885	53,293	20,970	71,145	6,479
Equity, commonty, and other contracts	42,000	55,295	20,910	71,140	0,473
Derivative contracts (excluding futures and FX 14 days or less)	22,173,821	20,031,562	17,233,877	22,062,426	15,432,927
One year or less	10,293,946	9,812,842	8,470,893	12,290,773	6,278,397
Over 1 year to 5 years	4,165,839	3,988,589	3,289,154	3,904,780	2,849,855
Over 5 years	7,714,036	6,230,131	5,473,830	5,866,873	6,304,675
Gross negative fair value (absolute value)	425,138	346,228	306,232	448,135	377,322
Gross positive fair value	391,424	386,334	286,035	496,048	376,525
Held for trading.	0	0	0	0	0
Non-traded	391,424	386,334	286,035	496,048	376,525
Current credit exposure on risk-based capital derivative contracts	391,424	386,335	286,035	496,048	357,900
Credit losses on derivative contracts	36	0	716	792	15
Past Due Derivative Instruments Fair Value					
30–89 days past due	0	0	0	0	0
90+ days past due	0	0	0	0	0

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Derivatives Analysis

BHC Name

	0	6/30/2022		06	6/30/2021		1:	2/31/2021		12	2/31/2020		1:	2/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Notional Amount															
Interest rate contracts				91.10			89.01			92.48			90.52		
Foreign exchange contracts				8.62			10.86			7.19			9.44		
Equity, commodity, and other contracts	0.20			0.27			0.13			0.33			0.04		
								1			1				
Futures and forwards				47.30			46.61			54.56			39.04	-	
Written options				0			0			0			0	-	
Exchange-traded				0			0			0			0	-	
Over-the-counter				0			0			0			0	-	
Purchased options				0			0			0			0	-	
Exchange-traded				0			0			0			0	 	
Over-the-counter				0			0			0			0	 	
Swaps	66.28			52.70			53.39			45.44			60.96		
Held for trading	0			0			0			0			0		
Interest rate contracts				0			0			0			0		
Foreign exchange contracts				0			0			0			0		
Equity, commodity, and other contracts				0			0			0			0	 	
Equity, commounty, and other contracts															
Non-traded	100			100	1		100			100			100		
Interest rate contracts				91.10			89.01			92.48			90.52		
Foreign exchange contracts				8.62			10.86			7.19			9.44		
Equity, commodity, and other contracts				0.27			0.13			0.33			0.04		
						1		1			1				
Derivative contracts (excluding futures and forex 14 days or less)				103.03			103.57			102.77			99.96		
One year or less				50.47			50.91			57.25			40.66		
Over 1 year to 5 years				20.51			19.77			18.19			18.46	-	
Over 5 years				32.04			32.90			27.33			40.83	 	
Gross negative fair value (absolute value)				1.78			1.84			2.09			2.44 2.44	-	
Gross positive fair value	1.82			1.99			1.72			2.31			2.44		
Percent of Tier 1 Capital															
Gross negative fair value, absolute value (X)	0.05			0.05			0.04	1		0.07	1		0.06		
Gross positive fair value (X)				0.05			0.04			0.08			0.06	 	
Held for trading (X)				0.00			0.01			0.00			0.00	 	
Non-traded (X)				0.05			0.04			0.08			0.06	1	
Current credit exposure (X)				0.05			0.04			0.08			0.06	1	
Credit losses on derivative contracts				0			0.01			0.01			0		
									'						
Past Due Derivative Instruments Fair Value															
30–89 days past due	0			0			0			0			0		
90+ days past due				0			0			0			0		
Other Ratios															
Current credit exposure / Risk-weighted assets	0.95			1.34			0.94			1.78			1.42		

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Allowance and Net Loan and Lease Losses

Dollar Amount in Thousands	06/30/2022		06	5/30/2021		12	2/31/2021	1:	2/31/2020		12	/31/2019	
Change: Allowance for Loan and Lease Losses excluding ATTR	00/00/2022			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<u> </u>		-, 0 ., 202 .		., 0 ., 2 0 2 0			70172010	
Beginning balance		342,859		40	9,061		409,061		2	26,003		2	29,491
Gross losses		18,958			8,204		19,773		10	08,844			10,881
Write-downs, transfers to loans held-for-sale		2,015			2,495		5,171			37,022			2,560
Recoveries		6,302			1,325		2,734			2,431			1,268
Net losses		12,656			6,879		17,039		10	06,413			9,613
Provision for loan and lease losses		78,913		-4	9,606		-49,403			53,977			5,483
Adjustments		27,548			710		240			35,494			64
Ending balance		436,664		35	3,286		342,859		40	09,061		2:	26,003
ALL ALL (ATRR)		450			407		400			400			200
Memo: Allocated transfer risk reserve (ATRR)		156			187		139			136			20:
	BHC Peer # 9	Pct	внс	Peer # 9	Pct	внс	Peer # 9 Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct
Analysis Ratios													
Provision for loan and lease losses / Average assets	0.21		-0.18			-0.08		0.55			0.01		
Provision for loan and lease losses / Average loans and leases	0.46		-0.37			-0.18		1.02			0.02		1
Provision for loan and lease losses / Net loan and lease losses	623.52		-721.12			-289.94		238.67	<u> </u>		57.04		
All	0.05	_	4.00			4.44		4.04			0.04		_
Allowance for loan and lease losses / Total loans and leases not held for sale.	0.95		1.28 1.27			1.14		1.61			0.91		+
Allowance for loan and lease losses / Total loans and leases	0.95 17.25		25.68			1.13 20.12		1.60 3.84			0.90 23.51		+
Allowance for loan and lease losses / Net loans and leases losses (X)	420.31		702.27			387.89		897.28			412.63		+
All II / 00 days part due a page rul legge and legges	402.40		549.07			387.53		710.45			317.69		+
ALLL / 90+ days past due + nonaccrual loans and leases	402.40		549.07			367.33		710.45			317.09		
Gross loan and lease losses / Average loans and leases	0.11	1	0.06		1	0.07		0.44			0.04		
Recoveries / Average loans and leases	0.04		0.01			0.01		0.01			0.04		+
Net losses / Average loans and leases	0.07		0.05			0.06		0.43			0.04		
Write-downs, transfers to loans held-for-sale / Average loans and leases	0.01		0.01			0.02		0.35			0.01		T
Recoveries / Prior year-end losses	31.87		1.22			2.51		22.34			8.10		
Earnings coverage of net loan and lease losses (X)	73.17		115.38			112.26		12.54			145.13		
J	•			I									
Net Loan and Lease Losses By Type													
Real estate loans	-0.02		0.08			0.10		0.01			0.06		
Real estate loans secured by 1–4 family	-0.01		-0.01			-0.01		-0.04			-0.01		
Revolving	0		0			0		0			0		
Closed-end	-0.01		-0.01			-0.01		-0.04			-0.01		
Commercial real estate loans	-0.02		0.33			0.39		0.14			0.22		
Construction and land development	0		0			0		0			0		
1–4 family	0		0			0		0			0		
Other	0		0			0		0			0		
Multifamily	0		0			0		0			0		
Nonfarm nonresidential	-0.04		0.51			0.59		0.22			0.32		
Owner-occupied	0		0			0		0			0		
Other	-0.04		0.51			0.59		0.22			0.32		
Real estate loans secured by farmland											0		
Commercial and industrial loans	0.14		0.06			0.05		1.19			0.03		
Loans to individuals	V.11		0.00			0.00		1.13			0.00		\vdash
Credit card loans													t
Agricultural loans.													†
Loans to foreign governments and institutions					1								†
Other loans and leases.	0.07	_	0.03			0.05		0.15			0.04		+

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Past Due and Nonaccrual Assets

Dollar Amount in Thousands	06/3	0/2022	0	6/30/2021		12	2/31/2021		12	2/31/2020		12	2/31/2019	
30+ Days Past Due and Nonaccrual Assets					•									
30-89 days past due loans and leases		17,689		3	3,991			6,118			4,904			29,924
90+ days past due loans and leases		4,588		14	1,010			47			11,974			16,319
Nonaccrual loans and leases		103,927		50	0,333			88,427			45,604		1	54,82
Total past due and nonaccrual loans and leases		126,204		68	3,334			94,592			62,482		10	01,06
Restructured 30–89 days past due		0			0			0			732			
Restructured 90+ days past due		0			0			0			0			70
Restructured nonaccrual		13,574		17	7,504			16,690			18,885			33,34
Total restructured loans and leases		13,574		17	7,504			16,690			19,617			34,04
0–89 days past due loans held for sale		195		1	1,264			0			0			
0+ days past due loans held for sale		0			0			0			0			
onaccrual loans held for sale		0			0			0			0			
Total past due and nonaccrual loans held for sale		195		1	,264			0			0			
estructured loans and leases in compliance		19,690		4	1,766			7,373			8,520			19,2
ther real estate owned		2,369			262			378			751			2,9
ther Assets														
0–89 days past due		0			0			0			0			
0+ days past due		0			0			0			0			
onaccrual		0			0			0			0			
Total other assets past due and nonaccrual		0			0			0			0			
	BHC P	eer#9 Pct	ВНС	Peer # 9	Pct	ВНС	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9	Po
ercent of Loans and Leases														
0–89 days past due loans and leases	0.04		0.01			0.02			0.02			0.12		
0+ days past due loans and leases	0.01		0.05			0			0.05			0.07		
onaccrual loans and leases	0.23		0.18			0.29			0.18			0.22		
0+ days past due and nonaccrual loans and leases	0.24		0.23			0.29			0.23			0.28		
0–89 days past due restructured	0		0			0			0			0		
0+ days past due restructured	0		0			0			0			0		
onaccrual restructured	0.03		0.06			0.05			0.07			0.13		
)-89 days past due loans held for sale	0		0			0			0			0		
0+ days past due loans held for sale	0		0			0			0			0		
onaccrual loans held for sale	0		0			0			0			0		
ercent of Loans and Leases and Other Assets 0+ Days Past Due and Nonaccrual														
0–89 days past due assets	0.04		0.01			0.02			0.02			0.12		T
y-1 							1				1 1		-	+
90+ days past due assets	0.01		0.05	1		0			0.05		1 1	0.07		

30+ Days Past Due and Nonaccrual							
30–89 days past due assets	0.04	0.01	0.02	0.02		0.12	
90+ days past due assets	0.01	0.05	0	0.05		0.07	
Nonaccrual assets		0.18	0.29	0.18		0.22	
30+ days past due and nonaccrual assets	0.27	0.25	0.31	0.24		0.40	
Percent of Total Assets							
90+ days past due and nonaccrual assets	0.13	0.11	0.13	0.11		0.18	
90+ days past due and nonaccrual assets + other real estate owned	0.13	0.11	0.13	0.11		0.18	
Restructured and Nonaccrual Loans and Leases + OREO as Percent of:							
Total assets	0.15	0.10	0.14	0.10		0.19	
Allowance for loan and lease losses	28.85	15.67	28.05	13.59	, and the second	34.36	
Equity capital + allowance for loan and lease losses	1.27	0.67	1.08	0.72	, and the second	1.10	

0.75

0.20

1.18

0.32

0.80

0.22

1.44

0.27

Tier 1 capital + allowance for loan and lease losses.....

Loans and leases + other real estate owned

1.20

0.31

RAYMOND	JAMES	FINANCIAL.	, INC
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Past Due and Nonaccrual Loans and Leases

	Г	06/30	/2022	06	6/30/2021		12	/31/2021		10	2/31/2020		1′	2/31/2019	
			er # 9 Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
30+ Days Past Due and Percent of Loan Type	d Nonaccrual Loans and Leases as a		or word or or	Bilo	T CCI # C	1 00	БПО	1 CCI II C	100	BITO	T COI W C	100	Bilo	T COI # U	1 00
Real estate	30–89 days past due	0.01		0.03			0.02			0.04			0.02		
	90+ days past due	0		0			0			0			0		
Commercial	Nonaccrual	0.32		0.51			0.39			0.35			0.28		
and industrial	30–89 days past due	0.11		0.01			0			0			0		
	90+ days past due	0		0			0			0			0		
	Nonaccrual	0.30		0.01			0.40			0.02			0.20		
Individuals	30–89 days past due	0.01		0			0			0	I		0	I	
marviadais	90+ days past due	0.01		0.01			0			0			0		
	Nonaccrual	0		0.01			0			0			0		$\overline{}$
Depository							· ·				1				
institution loans	30–89 days past due														\vdash
	90+ days past due														\vdash
	Nonaccrual														
Agricultural	30–89 days past due														
· ·	90+ days past due														
	Nonaccrual														
Foreign governments	30–89 days past due														
	90+ days past due														
	Nonaccrual														
Other loans and leases	30–89 days past due	0		0.01			0.07			0.03	-		0.48		\vdash
	90+ days past due	0.06		0.22			0			0.20			0.27		1
	Nonaccrual	0.20		0.11			0.23			0.29			0.27		oxdot

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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Past Due and Nonaccrual Loans and Leases—Continued

	[Of	6/30/2022		06/30/2021		12/31/	/2021	12	2/31/2020	12	/31/2019
				Pct	BHC Peer # 9	Pct		er#9 Pct		Peer # 9 Pct		Peer # 9 Pct
Memoranda		20			20		20	0 0 . 01	20		2	
1–4 family	30-89 days past due	0.01			0.05		0.02		0.06		0.03	
,	90+ days past due	0			0		0		0		0	
	Nonaccrual	0.22			0.29		0.27		0.29		0.32	
			l	<u> </u>								<u> </u>
Revolving	30-89 days past due	0			0		0		0		0	
3	90+ days past due	0			0		0		0		0	
	Nonaccrual	0			0		0		0		0	
				· ·	- 1					l		<u> </u>
Closed-end	30–89 days past due	0.01			0.05		0.03		0.06		0.03	
	90+ days past due	0			0		0		0		0	
	Nonaccrual	0.22			0.29		0.27		0.29		0.32	
Junior lien	30–89 days past due	0			0		0		0		0	
	90+ days past due	0			0		0		0		0	
	Nonaccrual	0			0		0		0		0	
				· ·								
Commercial real estate	30–89 days past due	0			0		0		0		0	
	90+ days past due	0			0		0		0		0	
	Nonaccrual	0.53			1.22		0.81		0.63		0.29	
Construction					I			'		l		<u> </u>
and development	30–89 days past due	0			0		0		0		0	
	90+ days past due	0			0		0		0		0	
	Nonaccrual	0			0		0		0		0	
1-4 family	30–89 days past due	0			0		0		0		0	
	90+ days past due	0			0		0		0		0	
	Nonaccrual	0			0		0		0		0	
Other	30–89 days past due	0			0		0		0		0	
	90+ days past due	0			0		0		0		0	
	Nonaccrual	0			0		0		0		0	
				· ·	- 1					l		<u> </u>
Multifamily	30-89 days past due	0			0		0		0		0	
ŕ	90+ days past due	0			0		0		0		0	
	Nonaccrual	0			0		0		0		0	
				•				•		<u> </u>	•	•
Nonfarm non-residential	30–89 days past due	0			0		0		0		0	
	90+ days past due	0			0		0		0		0	
	Nonaccrual	0.92			1.91		1.24		0.96		0.41	
Owner Occupied	30–89 days past due	0			0		0		0		0	
•	90+ days past due	0			0		0		0		0	
	Nonaccrual	0			0		0		0		0	
Other	30–89 days past due	0			0		0		0		0	
	90+ days past due	0			0		0		0		0	
	Nonaccrual	0.92			1.91		1.24		0.96		0.41	
Farmland	30–89 days past due										0	
	90+ days past due										0	
	Nonaccrual										0	
Credit card	30–89 days past due											
	90+ days past due											
	Nonaccrual											
	<u> </u>											

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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Regulatory Capital Components and Ratios

Dollar Amount in Thousands	06/30/2022	06/30/2021		12/31/2021	12/31/2020		12	/31/2019	
Common Equity Tier 1 Capital									
Common stock plus related surplus	1,492,667		1,835	684,307		643,485		76 0,	431
Retained earnings	8,478,553		7,695	8,002,107	6,7	703,125		6,086,	721
Accumulated other comprehensive income (AOCI)	-575,854	-	9,797	-86,520		16,511		-5,	036
Common equity tier 1 minority interest	0		0	0		0			0
Common equity tier 1 capital before adjustments/deductions	9,395,366	7,86	2,733	8,599,894	7,3	363,121		6,842,	116
Common Equity Tier 1 Capital: Adjustments/Deductions			·						
Less: Goodwill, intangible assets, and deferred tax assets	1,682,589	80	2,591	808,751		774,069		569,	770
Accumulated other comprehensive income-related adjustments	-515,547	-	9,651	-77,291		23,795		11,	,019
Other deductions from common equity tier 1 capital	0		0	0		0			0
Subtotal:	8,228,324	7,06	9,793	7,868,434	6,5	565,257		6,261,	327
Adjustments and deductions for common equity tier 1 capital	0		9,802	26,789		27,637		30,	844
Common equity tier 1 capital	8,228,324	7,03	9,991	7,841,645	6,5	537,620		6,230,	483
Additional Tier 1 Capital		•	•						
Additional tier 1 capital instruments and related surplus	119,832		0	0		0			
Non-qualifying capital instruments	0		0	0		0			(
Fier 1 minority interest not included in common equity tier 1 capital	0		0	0		0			(
Additional tier 1 capital before deductions	119,832		0	0		0			(
_ess: Additional tier 1 capital deductions	27,734	2	9,802	26,789		27,637		30.	844
Additional tier 1 capital	92,098		0	0		0			
Fier 1 Capital	8,320,422	7,03	9.991	7,841,645	6.5	537,620		6,230,	483
Fier 2 Capital	-,,· <u>-</u> -	1,00	,	.,,	-,,	,			
Fier 2 capital instruments and related surplus	99,875		0	0		0			_
Non-qualifying capital instruments	00,0.0		0	0		0			
Fotal capital minority interest not included in tier 1 capital	0		0	0		0			
Allowance for loan and lease losses in tier 2 capital	447,497		2,408	355,368		322,767		234,	
Exited advanced approach eligible credit reserves	,		2,100	000,000		522,101		20.,	
Jnrealized gains on AFS preferred stock classified as equity									_
Fier 2 capital before deductions	547,372	34	2,408	355,368	9	322,767		234,	155
Exited advanced approach tier 2 capital before deductions	0.1,012		2,100	000,000		J		20.,	
Less: Tier 2 capital deductions	0		0	0		0			
Fier 2 capital	547,372		2,408	355,368	9	322,767		234.	155
Exited advanced approach tier 2 capital	011,012	, , , , , , , , , , , , , , , , , , ,	2,100	000,000	`	JLL,1 01		201,	
Total capital	8,867,794	7 38	2.399	8,197,013	6.5	360.387		6,464,	638
Exited advanced approach total capital	0,001,134	7,00	-,000	0,107,010	0,0	300,007		0,404,	000
Total Assets for Capital Ratios									
Average total consolidated assets, adjusted	77,732,736	56,82	5 754	65,670,488	51.5	503,565		39,933.	483
Less: Deductions from common equity tier 1 capital	1.682.589		2.394	835.540		301,706		600.	
Less: Other deductions	1,002,509		0	000,040		0		000,	01-
Fotal assets for leverage ratio.	76,050,147		•	64,834,948	50.3	701,859		39,332,	860
Fotal risk-weighted assets.	41,211,879			30,334,661		395,623		25,171.	
	41,211,079	20,02	5,800	30,334,001	21,0	393,023		25,171,	332
Exited advanced approach total RWA									_
	BHC Peer # 9 Pct	BHC Peer # 9	Pct BHC	Peer # 9 Pct	BHC Peer # 9	Pct	BHC	Peer # 9	Pct
Capital Ratios	<u> </u>	'	•	<u>'</u>					
Common equity tier 1 capital, column A	19.97	24.42	25.8	5	23.44		24.75		
Common equity tier 1 capital, column B	0	0		0	0		0		_
ier 1 capital, column A	20.19	24.42	25.8	5	23.44		24.75		_
Tier 1 capital, column B	0	0		0	0		0		
otal capital, column A	21.52	25.61	27.0	2	24.59		25.68		
Fotal capital, column B	0	0		0	0	1 1	0		
Fier 1 leverage	10.94	12.57	12.0	_	12.89		15.84		_
Supplementary leverage ratio, advanced approaches HCs		1	12.0	<u> </u>		+ +			

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Insurance and Broker-Dealer Activities

Γ						Percent	Change
Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Insurance Activities							
Total insurance underwriting assets	0	0	0	0	0		
Total property and casualty assets	0	0	0	0	0		
Reinsurance recoverables (P/C)							
Total life and health assets	0	0	0	0	0		
Reinsurance recoverables (L/H)							
Separate account assets (L/H)	0	0	0	0	0		
Total insurance underwriting equity	0	0	0	0	0		
Total property and casualty equity	0	0	0	0	0		
Total life and health equity	0	0	0	0	0		
Total insurance underwriting net income	0	0	0	0	0		
Total property and casualty	0	0	0	0	0		
Total life and health	0	0	0	0	0		
Claims and claims adjusted expense reserves (P/C)	0	0	0	0	0		
Unearned premiums (P/C)	0	0	0	0	0		
Policyholder benefit and contractholder funds (L/H)	0	0	0	0	0		
Separate account liabilities (L/H)	0	0	0	0	0		
Insurance activities revenue	31,846	27,381	59,423	53,481	55,419	16.31	34.80
Other insurance activities income	31,846	27,381	59,423	53,481	55,419	16.31	34.80
Insurance and reinsurance underwriting income	0	0	0	0	0		
Premiums	0	0	0	0	0		
Credit related insurance underwriting	0	0	0	0	0		
Other insurance underwriting	0	0	0	0	0		
Insurance benefits, losses, expenses	0	0	0	0	0		
Net assets of insurance underwriting subsidiaries	0	0	0	0	0		
Life insurance assets	963,478	945,122	1,013,228	866,658	724,773	1.94	99.87
	· ·		·	·			

	06	06/30/2022			/30/2021		12	2/31/2021		12/31/2020		31/2020 12/31/201		2/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Insurance underwriting assets / Consolidated assets	0			0			0			0			0		
Insurance underwriting assets (P/C) / Total insurance underwriting assets															
Insurance underwriting assets (L/H) / Total insurance underwriting assets															
Separate account assets (L/H) / Total life assets															
Insurance activities revenue / Adjusted operating income	0.61			0.56			0.58			0.64			0.70		
Premium income / Insurance activities revenue	0			0			0			0			0		
Credit related premium income / Total premium income															
Other premium income / Total premium income															
Insurance underwriting net income / Consolidated net income	0			0			0			0			0		
Insurance net income (P/C) / Equity (P/C)															
Insurance net income (L/H) / Equity (L/H)															
Insurance benefits, losses, expenses / Insurance premiums															
Reinsurance recovery (P/C) / Total assets (P/C)															
Reinsurance recovery (L/H) / Total assets (L/H)															
Net assets of insurance underwriting subsidiaries / Consolidated assets	0			0			0			0			0		
Life insurance assets / Tier 1 capital + allowance for loan and lease losses	11			12.78			12.38			12.48			11.23		
Broker-Dealer Activities															
Net assets of broker-dealer subsidiaries (\$000)		5,05	6,061		5,24	3,011		5,20	04,564		5,04	14,771		4,31	3,506
Net assets of broker-dealer subsidiaries / Consolidated assets	5.87			9.17			7.60			9.40			10.74		

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Foreign Activities

BHC Name

Dollar Amount in Thousands	06	6/30/2022		06	/30/2021		12	2/31/2021		12	2/31/2020		12	2/31/2019	
Foreign Activities															
Total foreign loans and leases		3,42	0,815		2,77	76,316		3,09	92,133		2,5	50,001		2,56	61,028
Real estate loans		1,19	6,212		87	72,875		97	71,300		88	86,326		8	50,441
Commercial and industrial loans		1,81	2,520		1,62	22,184		1,8	10,238		1,4	18,546		1,54	47,347
Loans to depository institutions and other banks acceptances			0			0			0			0			0
Loans to foreign governments and institutions			0			0			0			0			0
Loans to individuals			0			0			0			0			0
Agricultural loans			0			0			0			0			0
Other foreign loans		41:	2,083		28	31,257		3	10,595		24	45,129		16	63,240
Lease financing receivables			0			0			0			0			0
Debt securities			0			0			0			0			0
Interest-bearing bank balances		1,32	0,120		1,11	12,016		1,17	76,077		1,0	17,066		66	69,785
Total selected foreign assets		4,740,935			3,88	38,332	4,268,210		68,210	3,567,067		3,2		30,813	
Total foreign deposits			0		0		0				0			0	
Interest-bearing deposits			0		0				0			0			0
Non-interest-bearing deposits			0			0			0			0			0
_															
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Yield: Foreign loans	1.58			1.50			1.50			1.97			2.27		
Cost: Interest-bearing deposits															
Net Losses as a Percent of Foreign Loans by Type															
Real estate loans															
Commercial and industrial loans															
Foreign governments and institutions															
Growth Rates															
Net loans and leases	23.21			114.38			21.26			-0.43			9.69		
Total selected assets	21.93			77.96			19.66			10.41			7.23		
Deposits															

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Servicing, Securitization and Asset Sale Activities—Part 1

						Percent	Change
Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Activity							
Securitization activities	0	0	0	0	0		
1-4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Retained credit exposure	0	0	0	0	0		
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Unused commitments to provide liquidity (servicer advance)	0	0	0	0	0		
Seller's interest carried as securities and loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
Asset-backed commercial paper conduits	0	0	0	0	0		
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0		
Liquidity commitments provided to conduit structures	0	0	0	0	0		

Г	00/20/2022	00/20/2024	40/04/0004	40/04/0000	10/01/0010
	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019
Activity as a Percent of Total Assets					
Securitization activities	0	0	0	0	0
1-4 family residential loans	0	0	0	0	0
Home equity lines	0	0	0	0	0
Credit card receivables	0	0	0	0	0
Auto loans	0	0	0	0	0
Commercial and Industrial loans	0	0	0	0	0
All other loans and leases	0	0	0	0	0
Asset-backed commercial paper conduits	0	0	0	0	0
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0
Liquidity commitments provided to conduit structures	0	0	0	0	0
Percent of Total Managed Assets (On balance-sheet loans and securitized loans)					
1–4 family residential loans				_	
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans					
Commercial and industrial loans					
All other loans and leases		·			·

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Servicing, Securitization and Asset Sale Activities—Part 2

	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019
Percent of Total Securitization Activities by Type					
Retained credit exposure					
1-4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Unused commitments to provide liquidity (servicer advance)					
Seller's interest carried as securities and loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
Percent of Tier 1 Capital					
Total retained credit exposure	0	0	0	0	0
Total retained credit exposure and asset sale credit exposure	0.22	0.10	0.15	0.04	0.19

[Percent	Change
Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
30–89 Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commecial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 30–89 days past due securitized assets	0	0	0	0	0		
90+ Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 90+ days past due securitized assets	0	0	0	0	0		
Total past due securitized assets	0	0	0	0	0		
Net Losses on Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total net losses on securitized assets	0	0	0	0	0		

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Servicing, Securitization and Asset Sale Activities—Part 3

	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019
30–89 Days Past Due Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases.					
Fotal 30–89 days past due securitized assets					
7 1					
90+ Days Past Due Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans					
Commercial and industrial loans					
All other loans and leases					
Total 90+ days past due securitized assets					
Total past due securitized assets percent of securitized assets					
·					
Net Loss on Securitized Assets Percent of Type					
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Total net losses on securitized assets					
			•		
30-89 Days Past Due Managed Assets Percent of Type				1	1
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
All other loans and leases					
Total managed loans past due 30–89 days					
90+ Days Past Due Managed Assets Percent of Type					
1–4 family residential loans					I
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
All other loans and leases					
Total managed loans past due 90+ days					
Total Past Due Managed Assets					1
Total Past Due Mallageu Assets					
Not I access on Managed Access Descent of Time					
Net Losses on Managed Assets Percent of Type		Г		T	1
1–4 family residential loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
All other loans and leases					
Net Losses on Managed Assets Percent of Total Managed Assets					

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Parent Company Income Statement

Γ						Percent	Change
Dollar Amount in Thousands	06/30/2022	06/30/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Operating Income	00/00/2022	00/00/2021	12/01/2021	12/01/2020	.2/01/2010		
ncome from bank subsidiaries	10,563	555	50,907	72,227	214,998	1803.24	-86.22
Dividends	10,000	0	50,000	70,000	210,000		-86.67
Interest	563	28	116	527	3,354	1910.71	-42.84
Management and service fees	0	527	791	1,700	1,644	-100.00	-100.00
Other income.	0	0	0	0	0		
ncome from nonbank subsidiaries	1,272,787	137,194	638,612	537,822	728,488	827.73	1338.39
Dividends	1,257,879	126,786	618,124	508,058	684,787	892.13	1604.05
Interest	7,927	4,487	8,117	12,841	26,322	76.67	13.53
Management and service fees	6,981	5,921	12,371	16,923	17,379	17.90	-9.20
Other income.	0	0	0	0	0		
ncome from subsidiary holding companies	0						
Dividends	0						
Interest	0						
Management and service fees	0						
Other income.	0						
otal income from subsidiaries	1,283,350	137,749	689,519	610,049	943,486	831.66	677.16
Securities gains (losses)	0	0	0	0	0		-100.00
Other operating income	-5,887	4,310	8,790	6,173	6,562		
Total operating income	1,277,463	142,059	698,309	616,222	950,048	799.25	648.24
Operating Expenses							
Personnel expenses	63,069	43,695	92,486	61,243	67,984	44.34	106.70
nterest expense	46,096	48,899	94,994	90,665	73,223	-5.73	0.98
Other expenses	40,612	119,283	147,751	36,328	25,494	-65.95	142.39
Provision for loan and lease losses	0	0	0	0	0		
Total operating expenses	149,777	211,877	335,231	188,236	166,701	-29.31	61.20
Income (loss) before taxes	1,127,686	-69,818	363,078	428,288	784,905		1349.24
applicable income taxes (credit)	2,085	-63,613	-119,429	-68,200	-53,695		
extraordinary items			·				
Income before undistributed income of subsidiaries	1,125,601	-6,205	482,507	496,488	838,600		886.24
Equity in undistributed income of subsidiaries	-501,743	668,727	1,054,166	365,911	214,217		
Bank subsidiaries	183,562	202,347	336,240	61,582	208,610	-9.28	260.44
Nonbank subsidiaries	-670,186	466,380	717,926	304,329	5,607		
Subsidiary holding companies.	-15,119	0	0	0	0		
let income (loss)	623,858	662,522	1,536,673	862,399	1,052,817	-5.84	110.64
/lemoranda							
Bank net income	193,562	202,347	386,240	131,582	418,610	-4.34	53.71
Nonbank net income	587,693	593,166	1,336,050	812,387	690,394	-0.92	186.77
Subsidiary holding companys' net income	-15,119	0	0	0	0		

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Parent Company Balance Sheet

Deposits 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	• •											
Deliar Amount in Thousand		[% of		% of		% of				
Assets				Total							Percent	Change
		Dollar Amount in Thousands	06/30/2022	Assets	06/30/2021	Assets	12/31/2021	Assets	12/31/2020	12/31/2019	1-Year	5-Year
Intersement in bark subsidiaries	Assets											
Common and preferred stocks 26116667 208			2,614,823	20.99	2,532,250	23.38	2,600,313	22.35	2,364,866	2,300,179	3.26	47.52
Excess cost over fair value December of the content of the conten		The state of the s	2.613.625	20.98		23.38	2.599.190	22.34	2.363.932	2.299.840	3.22	47.46
Lams, selvances, notes, and bonds 1 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0	·	t to the second	0	0	0	0	0		0	0		
Other receivables			0	0	0	0	0	0	0	0		
Investment in norbank substailaries			1.198	0.01	123	0	1.123	0.01	934	339	873.98	1896.67
Common and preferred stock 5,198,607 41,22 5,984,071 9,43 5,084,058 48,55 4,825,100 4,086,077 4,07 53,84 Excess cost to red fair Value. 31,954 20,3 31,954 22 31,954 22 31,954 20,3 23,954 31,955 20,00		The state of the s										
Excess cost over flar Value		•						48.55				
Laons, and-ancers, notes, and bonds. 1,600,877 12,85 1,185,084 10,04 295,040 7,06 1,386,466 1,106,546 35,08 777,346 7,000 1,000	·	t to the second		0.26		0.29		0.27			0.00	0.00
Other receivables		The state of the s		12.85		10.94		7.96			35.08	777.34
Investment in subsidiary noting companies		i										
Common and preferred stack 1,304,416 0.47 0 0 0 0 0 0 0 0 0												
Excess cost over fair value.	, ,	i		+ +	-		-		-	-		
Leans, advances, notes, and bondes. 0 0 0 0 0 0 0 0 0				0	0	0	0	0	0	0		
Chem creativation Chem C		i		0	-	0	-	0	-	-		
Aseurise Excluding Investment in Subsidiaries 0 0 0 0 0 125,000 1,07 0 0 125,000 1,07 0 0 0 0 0,000		i										
Net loans and leases. 0 0 0 0 125,000 107 0 0 1,100 0 1,100 0 1,100 0 1,100 0 1,100 0 0 1,100 0 1,100 0 0 0 0 0 0 0 0 0			,									
Securities 1,012 0,01 1,029 0,01 1,029 0,01 1,029 1,332 1,65 97,80	<u> </u>	+					405.000	4.07	0	0.1		400.00
Cash and use from affiliated depository institution 27,4689 2,20 20,00,63 185 244,22 2,10 188,739 177,694 37,29 74,75 2,45 4,94		i i							<u> </u>		4.05	
Cash and due from affiliated depository institution			,-		,				,	,	-1.05	-97.80
Cash and due from unrelated depository institution 380,596 3.06 356,626 3.29 771,357 6.63 355,544 322,303 6.72 4.94		i		_							27.00	74.75
Premises, furnishings, fixtures and equipment 13,802 0.11 13,805 0.13 13,788 0.12 13,837 13,964 0.17 5-27 11,011,011,011,011,011,011,011,011,011,	· · ·	i										
Intangible assets 0	• • •	i i										
Other assets 951,739 7.64 996,169 9.20 1,121,047 9.63 895,817 794,057 -4.46 67.17 Balance due from subsidiaries and related institutions 12,457,409 100.00 10,832,034 100.00 11,636,218 100.00 10,218,588 9,136,528 15.01 60.24 Liabilities and Capita 0 <t< td=""><th></th><th>The state of the s</th><td></td><td></td><td></td><td></td><td></td><td></td><td>,</td><td>,</td><td>-0.17</td><td>-5.27</td></t<>		The state of the s							,	,	-0.17	-5.27
Balance due from subsidiaries and related institutions	<u> </u>	i									4.40	07.47
Total assets				+ +							-4.40	67.17
Deposits				_							45.04	CO 04
Deposits	l otal assets		12,457,409	100.00	10,832,034	100.00	11,636,218	100.00	10,218,588	9,136,528	15.01	60.24
Securities sold (repos) 0 0 0 0 0 0 0 0 0	Liabilities and Capital							,				
Commercial paper 0	•											
Other borrowings 1 year or less	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \											
Borrowings with maturity over 1 year 2,037,694 16.36 2,036,813 18.80 2,037,252 17.51 2,045,104 1,550,348 0.04 10.26	• •			_								
Subordinated notes and debentures	Other borrowings 1 year or less			_								
Other liabilities 895,312 7.19 915,235 8.45 982,055 8.44 788,600 632,690 -2.18 83.45 Balance due to subsidiaries and related institutions 9,206 0.07 17,253 0.16 17,018 0.15 21,763 111,374 -46,64 -81.23 Total liabilities 9,206 0.07 17,253 0.16 17,018 0.15 21,763 111,374 -46,64 -81.23 Equity Capital 9,515,197 76.38 7,862,733 72.59 8,599,893 73,91 7,363,121 6,842,116 21.02 76.56 Perpetual preferred stock (income surplus) 119,832 0.96 0	, ,	i									0.04	10.26
Balance due to subsidiaries and related institutions 9,206 0.07 17,253 0.16 17,018 0.15 21,763 111,374 -46.64 -81.23 Total liabilities 2,942,212 23.62 2,969,301 27.41 3,036,325 26.09 2,855,467 2,294,412 -0.91 23.36 24.09 2,855,467 2,294,412 -0.91 23.36 2.091 2,855,467 2,294,412 -0.91 23.36 2.091 2,855,467 2,294,412 -0.91 23.36 2.091 2,855,467 2,294,412 -0.91 23.36 2.091 2,855,467 2,294,412 -0.91 23.36 2.091 2,855,467 2,294,412 -0.91 23.36 2.091 2,855,467 2,294,412 -0.91 23.36 2.091 2,855,467 2,294,412 -0.91 23.36 2.091 2,855,467 2,294,412 -0.91 23.36 2.091 2,947,460 2							<u> </u>					
Total liabilities		The state of the s										
Equity Capital 9,515,197 76.38 7,862,733 72.59 8,599,893 73.91 7,363,121 6,842,116 21.02 76.56 Perpetual preferred stock (income surplus) 119,832 0.96 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		· · · · · · · · · · · · · · · · · · ·										
Perpetual preferred stock (income surplus)							-,,-					
Common stock. 2,479 0.02 1,593 0.01 2,392 0.02 1,591 1,586 55.62 60.97 Common surplus. 2,947,680 23.66 2,059,525 19.01 2,054,602 17.66 1,995,798 1,921,893 43.12 81.56 Retained earnings. 8,478,553 68.06 7,257,695 67 8,002,107 68.77 6,703,125 6,086,721 16.82 102.89 Accumulated other comprehensive income -575,854 -4.62 -9,797 -0.09 -86,520 -0.74 16,511 -5,036 Other equity capital components -1,457,493 -11.70 -1,446,283 -13.35 -1,372,688 -11.80 -1,353,904 -1,163,048 Total liabilities and equity capital 12,457,409 100.00 10,832,034 100.00 11,636,218 100.00 10,218,588 9,136,528 15.01 60.24 Memoranda Loans and advances from bank subsidiaries 0 0 0 0 0 0 0 0											21.02	76.56
Common surplus 2,947,680 23.66 2,059,525 19.01 2,054,602 17.66 1,995,798 1,921,893 43.12 81.56 Retained earnings 8,478,553 68.06 7,257,695 67 8,002,107 68.77 6,703,125 6,086,721 16.82 102.89 Accumulated other comprehensive income -575,854 -4.62 -9,797 -0.09 -86,520 -0.74 16,511 -5,036 Other equity capital components -1,457,493 -11.70 -1,446,283 -13.35 -1,372,688 -11.80 -1,353,904 -1,163,048 Total liabilities and equity capital 12,457,409 10.00 10,832,034 100.00 11,636,218 100.00 10,218,588 9,136,528 15.01 60.24 Memoranda Loans and advances from bank subsidiaries 0		i	· · · · · · · · · · · · · · · · · · ·									
Retained earnings 8,478,553 68.06 7,257,695 67 8,002,107 68.77 6,703,125 6,086,721 16.82 102.89 Accumulated other comprehensive income -575,854 -4.62 -9,797 -0.09 -86,520 -0.74 16,511 -5,036 -5,036 -1,457,493 -11.70 -1,446,283 -13.35 -1,372,688 -11.80 -1,353,904 -1,163,048 <th></th> <th>The state of the s</th> <td></td>		The state of the s										
Accumulated other comprehensive income	•	t to the second										
Other equity capital components -1,457,493 -11.70 -1,446,283 -13.35 -1,372,688 -11.80 -1,353,904 -1,163,048 Total liabilities and equity capital 12,457,409 100.00 10,832,034 100.00 11,636,218 100.00 10,218,588 9,136,528 15.01 60.24 Memoranda Loans and advances from bank subsidiaries 0 <th><u> </u></th> <th>i</th> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>16.82</td> <td>102.89</td>	<u> </u>	i									16.82	102.89
Total liabilities and equity capital	·	i										
Memoranda 0		i										
Loans and advances from bank subsidiaries 0	Total liabilities and equity capital		12,457,409	100.00	10,832,034	100.00	11,636,218	100.00	10,218,588	9,136,528	15.01	60.24
Loans and advances from nonbank subsidiaries 9,206 0.07 17,253 0.16 17,018 0.15 21,763 111,374 -46.64 -81.23 Notes payable to subsidiaries that issued TPS 0	Memoranda											
Notes payable to subsidiaries that issued TPS 0 </td <th>Loans and advances from bank subsidiaries</th> <th></th> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td></td> <td></td>	Loans and advances from bank subsidiaries		0	0	0	0	0	0	0	0		
Loans and advances from subsidiary holding companies 0	Loans and advances from nonbank subsidiaries		9,206	0.07	17,253	0.16	17,018	0.15	21,763	111,374	-46.64	-81.23
Subordinated and long-term debt 1 year or less	Notes payable to subsidiaries that issued TPS		0	0	0	0	0	0	0	0		
	Loans and advances from subsidiary holding companies		0	0	0	0	0	0	0	0		
	Subordinated and long-term debt 1 year or less			0.07	17,253	0.16	17,018	0.15	21,763		-46.64	
			0	0	0	0	0	0	0	17,508		-100.00

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Parent Company Analysis—Part 1

	06/30/2022			06/30/2021			12/31/2021			12/31/2020			12/31/2019		
	BHC Peer # 9 Pct		BHC Peer # 9 Pc			BHC Peer # 9 Pct						Pct BHC Peer#		Pct	
Profitability	20	1. 00 0	1	50	1. 00 0		2	1. 00			1. 00 0		50		
Net income / Average equity capital	14.22			17.26			19.22			12.24			15.70		
Bank net income / Average equity investment in banks	15.29			16.62			15.45			5.71			19.11		
Nonbank net income / Average equity investment in nonbanks	21.63			23.14			24.92			18.67			16.63		
Subsidiary HCs net income / Average equity investment in sub HCs	-6.95														
Bank net income / Parent net income	31.03			30.54			25.13			15.26			39.76		
Nonbank net income / Parent net income	94.20			89.53			86.94			94.20			65.58		
Subsidiary holding companies' net income / Parent net income															
Leverage			•					•							
Fotal liabilities / Equity capital	30.92			37.76			35.31			38.78			33.53		
Fotal debt / Equity capital	21.42			25.90			23.69			27.77			22.66		\vdash
Total debt + notes payable to subs that issued TPS / Equity capital	21.42			25.90			23.69			27.77			22.66		\vdash
Total debt + Loans guaranteed for affiliate / Equity capital	21.42			25.90			23.69			27.77			22.91		\vdash
Fotal debt / Equity capital – excess over fair value	21.49			26.01			23.78			27.90			22.77		
Long-term debt / Equity capital.	21.42			25.90			23.69			27.77			22.66		
Short-term debt / Equity capital	0			0			0			0			0		
Current portion of long-term debt / Equity capital	0.10			0.22			0.20			0.30			1.63		
Excess cost over fair value / Equity capital	0.34			0.41			0.37			0.43			0.47		
Long-term debt / Consolidated long-term debt	58.75			84.31			61.01			84.63			80.85		
		<u> </u>									<u> </u>				_
Double Leverage	95.50	1	_	100.71			96.29			98.07	1		93.81		
Equity investment in subs / Equity capital	113.88			117.83			108.83			118.84			114.40		
For the investment in subs / Equity capital	113.00			117.03			100.03			110.04			114.40		
Equity investment in subs / Equity cap, Qual TPS + other PS in T1															\vdash
Total investment in subs / Equity cap, Qual TPS + other PS in T1															
Double Leverage Payback		1					1				1				
Equity investment in subs – equity cap / Net income (X)	-0.34			0.04			-0.21			-0.16			-0.40		<u> </u>
Equity investment in subs – equity cap / Net income-div (X)				0.05	L									L	
Coverage Analysis								_							
Operating income-tax + noncash / Operating expenses + dividends	433.55			97.90			164.46			174.50			280.54		
Cash from ops + noncash items + op expense / Op expense + dividend	278.69			100.47			160.16			210.94			298.58		
Adjusted cash flow / Operating expenses + repaid long-term debt + dividends	-18.91			133.39			205.08			117.50			127.68		
Pretax operating income + interest expense / Interest expense	2,546.39			-42.78			482.21			572.39			1,171.94		
Pretax op inc + interest expense + trust pref / Interest expense + trust pref	2,546.39			-42.78			482.21			572.39			1,171.94		
Dividends + interest from subsidiaries / Interest expense + dividends	659.59			83.71			202.34			196.13			339.44		
Fees + other income from subsidiaries / Salary + other expenses	6.73			3.96			5.48			19.09			20.35		
Net income / Current part of long-term debt + preferred dividends (X)	67.77			38.40			90.30			39.63			9.45		<u> </u>
Other Ratios															
Net assets that reprice within 1 year / Total assets	15.68			13.68			15.24			16.62			18.70		
Past Due and Nonaccrual as a Percent of Loans and Leases			•					•							
90+ days past due90							0								
Nonaccrual							0	<u> </u>							\vdash
Total							0								\vdash
		1						1			1				
Guaranteed Loans as a Percent of Equity Capital				0			_						•		
To bank subsidiaries	0		-	0			0			0			0.26		-
To nonbank subsidiaries	0		-	0						0			0.26		—
To subsidiary holding companies				0			0								<u> </u>
Total	0			0			0		\Box	0			0.26		
As a Percent of Consolidated Holding Company Assets															
Nonbank assets of nonbank subsidiaries	20.28			34.79			39.90			35.82			26.46		
Combined thrift assets (reported only by bank holding companies)	0			0			0			0			0		
Combined foreign nonbank subsidiary assets	6.27			4.20			3.51			3.96			4.08		<u></u>

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Parent Company Analysis—Part 2

	06/30/2022			06/30/2021			12/31/2021			12/31/2020			12/31/2019		
		Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct
Payout Ratios — Parent	20			20						20	1. 55 5	1 . 0. 1	20		1.0
Dividends declared / Income before undistributed income	13.10						49.59			42.47	1		23.74		$\overline{}$
Dividends declared / Net income	23.63			16.29			15.57			24.45			18.91		+
	10.86			14.45			16.23			9.25			12.73		+
Net income – dividends / Average equity	10.00			14.43			10.23			9.23			12.73		
Percent of Dividends Paid											,				
Dividends from bank subsidiaries	6.78			0			20.90			33.19			105.46		
Dividends from nonbank subsidiaries	853.31			117.45			258.34			240.92			343.90		
Dividends from subsidiary holding companies	0			0			0			0			0		
Dividends from all subsidiaries	860.09			117.45			279.23			274.11			449.36		1
Payout Ratios — Subsidiaries:															
Percent of Bank Net Income															
Dividends from bank subsidiaries	5.17			0			12.95	I		53.20	1		50.17	I	_
	0.29			0.01			0.03			0.40			0.80		+
Interest income from bank subsidiaries	0.29									1.29			0.39		+
Management and service fees from bank subsidiaries	0			0.26			0.20								+
Other income from bank subsidiaries				0			0			0			0		-
Operating income from bank subsidiaries	5.46			0.27			13.18			54.89			51.36		
Percent of Nonbank Net Income															
Dividends from nonbank subsidiaries	214.04			21.37			46.27			62.54			99.19		
Interest income from nonbank subsidiaries	1.35			0.76			0.61			1.58			3.81		
Management and service fees from nonbank subsidiaries	1.19			1			0.93			2.08			2.52		
Other income from nonbank subsidiaries	0			0			0			0			0		
Operating income from nonbank subsidiaries	216.57			23.13			47.80			66.20			105.52		†
								I.						I.	
Percent of Subsidiary Holding Companies' Net Income Dividends from subsidiary holding companies															
, ,															+
Interest income from subsidiary holding companies															+
Management and service fees from subsidiary holding companies															+
Other income from subsidiary holding companies															
Operating income from subsidiary holding companies															_
Dependence on Subsidiaries:															
Percent of Total Operating Income															
Dividends from bank subsidiaries	0.78			0			7.16			11.36			22.10		
Interest income from bank subsidiaries	0.04			0.02			0.02			0.09			0.35		
Management and service fees from bank subsidiaries	0			0.37			0.11			0.28			0.17		
Other income from bank subsidiaries	0			0			0			0			0		
Operating income from bank subsidiaries	0.83			0.39			7.29			11.72			22.63		
Dividends from nonbank subsidiaries	98.47			89.25			88.52			82.45			72.08		
	0.62			3.16			1.16			2.08			2.77		+
Interest income from nonbank subsidiaries	0.55														-
Management and service fees from nonbank subsidiaries				4.17			1.77			2.75			1.83		_
Other income from nonbank subsidiaries	0			0			0			0			0		_
Operating income from nonbank subsidiaries	99.63			96.58			91.45			87.28			76.68		
Dividends from subsidiary holding companies	0			0			0			0			0		
Interest income from subsidiary holding companies	0			0			0			0			0		
Management and service fees from subsidiary holding companies	0			0			0			0			0		I
Other income from subsidiary holding companies	0			0			0			0			0		
Operating income from subsidiary holding companies	0			0			0			0			0		
												. '			
Loans and advances from subsidiaries / Short term debt															<u> </u>
Loans and advances from subsidiaries / Total debt	0.45		1	0.85			0.84	l	1	1.06	1	1	7.18	I	1